

Regarding 1.4 Submission of Proposals:

Could you please provide clarification on the requirements for the redacted flash drive? Specifically, should we remove only proprietary information, or is it necessary to also remove our company's name from the documents?

The redacted flash drive would be used if we receive a FOIA request. This would allow you to remove any information you would not want released to the public.

Regarding 2.1 Overview of Required Service Components:

Could you provide a detailed list of the current benefit options available? This will enable us to accurately describe how our services can be integrated with your existing offerings.

See attached Benefits Guide

1. The RFP states in 2.0 that approximately 1400 employees and retirees are eligible to participate in the wellness program. What has been the annual participation rate? 50%
2. Regarding 2.1 M, Is this requesting physical onsite attendance by a vendor's staff member? If so, how often or at what cadence is attendance required for UCA benefits fair and other campus events (e.g., weekly, monthly, quarterly, bi-annually, etc.)? Our benefits fair/open enrollment is once a year in the fall. Typically October or November timeframe. We also have annual health screenings on campus and right now we do not require the vendor to be present for those but it may be needed in the future. Overall, I would say no more than bi-annually for campus events.
3. Regarding 2.1 N, what other languages are you requesting besides English? We have faculty from all over the world who speak a multitude of languages. We would prefer Spanish but would like to know if vendors can provide other languages if requested.

1. Employee Information:

- a. Is the 1400 lives inclusive of all enrolled members, including beneficiaries? No, this includes employees only.
- b. Could you share 12 months of anonymized claims data and a member census file? (big ask, I know) Please see attached.

2. Benefits Details:

- a. Can we get a copy of your current benefits guide? Please see attached.
- b. What is the current state for navigation, advocacy, incentive, and reward programs? We currently have a part-time BeWell Coordinator who oversees this program and works with our wellness vendor. We have a dedicated website and employee portal where the entire program criteria can be managed. Our administration team meets at least bi-annually to discuss outcomes and future strategies for the program, while working along side campus partners such as our Employee Benefits Advisory Committee, BeWell Champions, and Employee Health and Wellness Committee.
- c. What changes or additions are you considering for the future? The core of the program will remain the same, which is requirement of annual biometric screenings and survey completion. We are open to additional opportunities and ideas for the future.

3. Medical Spend and Trends:

- a. What is your current medical spend, and how has it trended over the past few years? [Please see attached.](#)
- b. What is the projected trend for the current year? [N/a at this time, estimated 8% group market year-on-year increase](#)
- c. What are the top three cost factors driving your medical spend? (e.g., MSK, diabetes, hypertension, cancer). [Please see attached.](#)

4. Organizational Objectives:

- a. What are the top organizational objectives for your health and wellbeing benefits? [We want to see ROI. The correlation between our BeWell program and our self-funded health plan is important to us with claims cost on the rise. We also want to shift our employee's focus from just earning monetary incentives to viewing the program as an overall asset to the employee's wellbeing.](#)
- b. What are the biggest challenges and opportunities you see in achieving these objectives? [Participation and burnout from our employees.](#)
- c. What are your top 3 pain points with your current solution that the winning vendor will be able to solve for? [ROI, decrease in health claims, drive participation.](#)
- d. What has been your ROI for the current wellness solution? [N/A](#)

Other:

- a. Are you open to a solution that combines well-being with benefits navigation, cost and quality transparency, and advocacy into a single solution? [Right now, we are only interested in health and wellness solutions.](#)
- b. What data sources are you integrating into your wellbeing solutions to drive personalized member experiences? [We are using our current vendor platform/software.](#)
- c. Do you use claims to drive personalization? [Yes.](#)