



**2+2 Degree Plan Checklist  
Associate of Science in Business  
BBA in Marketing**



**Cossatot Community College of the University of Arkansas<sup>1</sup>  
Associate of Science in Business<sup>2</sup>**

Possible Prerequisites			Semester	Hours	Grade
ENGL	02091	Composition Lab		N/C	
ENGL	02493	Essential English		N/C	
MATH	03873	Pre-Algebra		N/C	
UNIV	10152	Success Strategies		N/C	
UNIV	10161	Career Seminar		N/C	

**General Education Requirements (38 credit hours)**

English/Communication (9 credit hours)			UCA <sup>3</sup>	Semester	Hours	Grade
ENGL	10103	Composition I	WRTG 1310		3	
ENGL	10203	Composition II	WRTG 1320		3	
SPCH	10003	Principles of Speech	COMM 1300		3	

Mathematics (6 credit hours)			UCA	Semester	Hours	Grade
MATH	11003	College Algebra	MATH 1390		3	
MATH	22003	Survey of Calculus	MATH 1395		3	

Lab Sciences (8 credit hours)			UCA	Semester	Hours	Grade
BIOL	10104	General Biology	BIOL 1440		4	
PHSC	10004	Physical Science	PHYS 1400		4	

Fine Arts/Humanities (6 credit hours)			UCA	Semester	Hours	Grade
ARHS	10003	<b>Choose one:</b> Introduction to Fine Arts: Art	ART 2300		3	
MUSC	10003	Introduction to Fine Arts: Music	MUS 2300			
ENGL	21103	<b>Choose one:</b> World Literature I	ENGL 2305		3	
ENGL	21203	World Literature II	ENGL 2306			

Social Sciences (9 credit hours)			UCA	Semester	Hours	Grade
HIST	11103	<b>Choose one:</b> World Civilization I	HIST 1310		3	
HIST	11203	World Civilization II	HIST 1320			
PLSC	20003	American Government	PSCI 1330			
HIST	21103	<b>Choose one:</b> United States History I	HIST 2301		3	
HIST	21203	United States History II	HIST 2302			
SOCI	10103	Introduction to Sociology	SOC 1300		3	

**Business Foundation (24 credit hours)**

			UCA	Semester	Hours	Grade
ACCT	10003	Accounting Principles I	ACCT 2310		3	
ACCT	10103	Accounting Principles II	ACCT 2309		3	
BUSI	14083	Micro computer Applications	CSCI 1300		3	
BLAW	20003	Legal Environment of Business	ACCT 2321		3	
BUSI	20103	Business Communications	MGMT 2301		3	
ECON	21003	Macroeconomics	ECON 2320		3	
ECON	22003	Microeconomics	ECON 2321		3	
MATH	21003	Introduction to Statistics	MATH 2311		3	

**Total Hours: 62<sup>4</sup>**



**2+2 Degree Plan Checklist**  
**Associate of Science in Business**  
**BBA in Marketing**



**University of Central Arkansas**  
**Bachelor of Business Administration in Marketing**  
**UCA Courses (58 credit hours)<sup>5</sup>**

<b>Business Foundation (6 credit hours)</b>			<b>Semester</b>	<b>Hours</b>	<b>Grade</b>
ECON	2310	Global Environment of Business		3	
CISA	1300	Business Computing		3	
<b>Business Core (18 credit hours)</b>			<b>Semester</b>	<b>Hours</b>	<b>Grade</b>
FINA	3330	Managing Finance and Capital (UD UCA Core: I)		3	
MGMT	3340	Managing People and Work (UD UCA Core: D, R)		3	
MGMT	3344	Operations and Supply Chain Management		3	
CISA	3321	Managing Systems and Technology		3	
MKTG	3350	Principles of Marketing		3	
MGMT	4347	Managing Policy and Strategy (UD UCA Core: Z)		3	
<b>Marketing Major (24 credit hours)</b>			<b>Semester</b>	<b>Hours</b>	<b>Grade</b>
MKTG	4353	Marketing Research & Data Management		3	
MKTG	4354	Consumer Behavior		3	
MKTG	4355	Marketing Management (UD UCA Core: C)		3	
<b>Choose a minimum of three and a maximum of five:</b>					
MKTG	3351	Retail Management		9-15	
MKTG	3355	Digital Marketing			
MKTG	3356	Fashion Merchandising & E-Commerce			
MKTG	3360	Fundamentals of Strategic Selling			
MKTG	3371	Advertising			
MKTG	3372	Sales Management			
MKTG	3373	Public Relations			
MKTG	3376	New Product Development			
MKTG	3V82	Internship in Marketing			
MKTG	4320	Selected Topics in Marketing			
MKTG	4360	Health Care Marketing			
MKTG	4361	Marketing Planning for Health Care Organizations			
MKTG	4362	Services Marketing			
MKTG	4370	Fundamentals of Direct Marketing			
MKTG	4V82	Internship in Marketing			
MKTG	4V90	Special Problems in Marketing			
<b>Choose a maximum of two:</b>					
MGMT	3305	Business Ethics		0-6	
MGMT	3310	Fundamentals of Entrepreneurship			
MGMT	3315	International Business Communications (UD UCA Core: C)			
MGMT	3342	International Business			
MGMT	3346	Strategic Human Resource Management			
MGMT	3349	Small Business Management			
MGMT	3352	Purchasing & Materials Management			
MGMT	3355	Management Skills			
MGMT	3365	Transportation and Motor Carrier Management			
MGMT	3375	Logistics Strategy			
MGMT	4385	Safety and Motor Carrier Policy (UD UCA Core: C)			
<b>Electives (10 credit hours)</b>			<b>Semester</b>	<b>Hours</b>	<b>Grade</b>
		General Electives		10	

**Total Hours: 120<sup>6</sup>**

<sup>1</sup> Please see your UAC advisor for degree and graduation information.

<sup>2</sup> Agreement requirements are guaranteed in accordance with the academic year of initial enrollment at UAC, not to precede the academic year during which the agreement first took effect. A period of non-enrollment of 12 months or more requires that the student adhere to the agreement revision corresponding with the academic year of re-enrollment.

<sup>3</sup> UCA course is either guaranteed by ACTS (acts.adhe.edu) or by UCA Department Chair approval (if blank, elective credit will be awarded).

<sup>4</sup> Students completing the AS in Business degree requirements, as shown above, with a minimum 2.0 cumulative GPA, will have satisfied the UCA Lower-Division Core and will be admitted to the BBA in MIS (Marketing) degree program as a junior.

<sup>5</sup> In order to receive important communications about transferring to UCA, students are encouraged to create a UCA student account at [admissions.uca.edu/apply/](mailto:admissions.uca.edu/apply/). For more information about the 2+2 program, students may also send email inquiries to [ucatransfer@uca.edu](mailto:ucatransfer@uca.edu).

<sup>6</sup> This agreement requires 120 credit hours as follows: maximum 62 at UAC and remaining 58 at UCA (40 of which must be upper-division).