

2+2 Degree Plan Checklist Associate of Science in Business Bachelor of Business Administration in Management



College of the Ouachitas¹ Associate of Science in Business²

Possible	ossible Prerequisites			Hours	Grade
ENGL	1023	Foundations of Reading and Writing		N/C	
ENGL	1103	Basic Writing		N/C	
GNED	1012	Principles of Collegiate Success		N/C	
MATH	1033	Foundations of Math I		N/C	
MATH	1043	Foundations of Math II		N/C	
READ	1013	Academic Reading		N/C	
General Education Requirements (38 credit hours)					

English/	Communica	tion (9 credit hours)	UCA ³	Semester	Hours	Grade
ENGL	1113	Composition I	WRTG 1310		3	
ENGL	1213	Composition II	WRTG 1320		3	
COMM	2113	Oral Communication	COMM 1300		3	

Mathen	natics (6 cred	dit hours)	UCA	Semester	Hours	Grade
MATH	1143	College Algebra	MATH 1390		3	
MATH	2163	Business Calculus	MATH 1395		3	

Lab Scie	Lab Sciences (8 credit hours)			Semester	Hours	Grade
BIOL	1124	Introduction to Biology	BIOL 1400		1	
		(or other ASB Life Science with Lab)			4	
PHYC	1134	Introduction to Physical Science	PHYS 1400		4	
		(or other ASB Physical Science with Lab)			4	

Fine Art	Fine Arts/Humanities (6 credit hours)		UCA	Semester	Hours	Grade
		Choose one:				
HUMN	2113	Humanities: Art	ART 2300		2	
HUMN	2123	Humanities: Music	MUS 2300		3	
HUMN	2133	Humanities: Theatre	THEA 2300			
		Choose one:				
ENGL	2213	World Literature I	ENGL 2305		3	
ENGL	2223	World Literature II	ENGL 2306			

Social S	Social Sciences (9 credit hours)		UCA	Semester	Hours	Grade
		Choose one:				
HIST	2113	US History through 1875	HIST 2301		3	
HIST	2123	US History since 1875	HIST 2302		3	
GOVT	2113	American National Government	PSCI 1330			
		Choose one:				
HIST	1113	Civilization through 16th Century	HIST 1310		3	
HIST	1123	Civilization since 16th Century	HIST 1320			
		Choose one:				
PSYC	1113	General Psychology	PSYC 1300		3	
SOCI	1113	Principles of Sociology	SOC 1300			

Business Foundation (24 credit hours)

			UCA	Semester	Hours	Grade
ACTG	1113	Principles of Accounting I	ACCT 2310		3	
ACTG	1203	Principles of Accounting II	ACCT 2311		3	
BOIS	2203	Legal Environment	ACCT 2321		3	
GBUS	2023	Business Statistics	QMTH 2330		3	
DATA	1123	Fundamentals of Information Technology	CSCI 1300		3	
ECON	2113	Principles of Macroeconomics	ECON 2320		3	
ECON	2213	Principles of Microeconomics	ECON 2321		3	
BOIS	2303	Business Communications	MGMT 2301		3	

Total Hours: 62⁴



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University of Central Arkansas Bachelor of Business Administration in Management UCA Courses (58 credit hours)⁵

MIS 2343 Desktop Decision Support Technologies 3 3	Business	s Foundatio	n (6 credit hours)	Semester	Hours	Grade
Business Core (18 credit hours) 330	ECON	2310	Global Environment of Business		3	
FINA 3330 Managing Finance and Capital (UD UCA Core: I) 3 3	MIS	2343	Desktop Decision Support Technologies		3	
MGMT 3340 Managing People and Work (UD UCA Core: D, R) 3 MGMT 3344 Operations and Supply Chain Management 3 MIS 3321 Managing Systems and Technology 3 MKTG 3350 Principles of Marketing (UD UCA Core: D) 3 MGMT 4347 Managing Policy and Strategy (UD UCA Core: Z) 3 MGMT 3436 Strategic Human Resource Management 3 MGMT 3436 Strategic Human Resource Management 3 MGMT 3436 Strategic Human Resource Management 3 MGMT 3436 Advanced Organizational Behavior (UD UCA Core: C) 3 MGMT 3436 Advanced Organizational Behavior (UD UCA Core: C) 3 MGMT 3300 Labor/Management Relations 4 MGMT 3300 Labor/Management Relations 4 MGMT 3315 International Business 5 MGMT 3342 International Business 5 MGMT 3350 Compensation Administration 4	Business	s Core (18 cı	redit hours)	Semester	Hours	Grade
MGMT 3344 Operations and Supply Chain Management 3 MIS 3321 Managing Systems and Technology 3 MGMT 4347 Managing Systems and Technology 3 MGMT 4347 Managing Policy and Strategy (UD UCA Core: 2) 3 MGMT 3346 Strategic Human Resource Management 3 MGMT 3345 Strategic Human Resource Management 3 MGMT 4348 Advanced Organizational Behavior (UD UCA Core: C) 3 MGMT 3300 Labor/Management Relations 3 MGMT 3300 Labor/Management Relations 4 MGMT 315 International Business Communications 4 MGMT 3315 International Business Communications 4 MGMT 3350 Compensation Administration 4 MGMT 3350 Compensation Administration MGMT 3355 Purchasing & Materials Management 4 MGMT 3365 Transportation and Motor Carrier Management 4 MGMT 33	FINA	3330	Managing Finance and Capital (UD UCA Core: I)		3	
MIS 3321 Managing Systems and Technology 3 3 MKTG 3350 Principles of Marketing (UD UCA Core: D) 3 3 MGMT 4347 Managing Policy and Strategy (UD UCA Core: Z) 3 3 Management Major (24 credit hours) Semester Hours Grade MGMT 3346 Strategic Human Resource Management 3 3 MGMT 4341 Quantitative Methods in Management 3 3 MGMT 4348 Advanced Organizational Behavior (UD UCA Core: C) 3 3 MGMT 3300 Labor/Management Relations Choose a minimum of four and a maximum of five: 3 4 MGMT 3305 Social Issues in Management 9 4	MGMT	3340	Managing People and Work (UD UCA Core: D, R)		3	
MKTG 3350 Principles of Marketing (UD UCA Core: D) 3 MGMT 4347 Managing Policy and Strategy (UD UCA Core: Z) 3 MGMT 347 Managing Policy and Strategy (UD UCA Core: Z) Semester Hours Grade MGMT 336 Strategic Human Resource Management 3 Medical Control Medic	MGMT	3344	Operations and Supply Chain Management		3	
MGMT 4347 Managing Policy and Strategy (UD UCA Core: 2) Semester Hours Grade Management Major (24 credit hours) 3 3 3 MGMT 3346 Strategic Human Resource Management 3 3 MGMT 4341 Quantitative Methods in Management 3 3 MGMT 4348 Advanced Organizational Behavior (UD UCA Core: C) 3 3 MGMT 3300 Labor/Management Relations 6 5 MGMT 3300 Labor/Management Relations 6 6 MGMT 3310 Fundamentals of Entrepreneurship 7 6 MGMT 3315 International Business Communications 7 7 7 MGMT 3342 International Business Management 8 7 7 7 MGMT 3350 Contemporary Issues in Human Resource Management 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7<	MIS	3321	Managing Systems and Technology		3	
Management Major (24 credit hours) Semester Hours Grade MGMTT 3346 Strategic Human Resource Management 3 3 MGMT 4341 Quantitative Methods in Management 3 3 MGMT 4348 Advanced Organizational Behavior (UD UCA Core: C) 3 3 MGMT 3305 Social Issues in Management Relations 4 4 MGMT 3305 Social Issues in Management 4 4 MGMT 3310 Fundamentals of Entrepreneurship 4 4 MGMT 3342 International Business Communications 4 4 MGMT 3349 Small Business Management 4 4 MGMT 3350 Compensation Administration 4 4 4 MGMT 3352 Purchasing & Materials Management 4 4 4 MGMT 3352 Purchasing & Materials Management 4 4 4 MGMT 3352 Purchasing & Materials Management 4 4 4 MGMT 3352 Internship in Management 4 4 4 4 MGMT 3352 Internship in Management 4 4 4 4 4 4 <td>MKTG</td> <td>3350</td> <td>Principles of Marketing (UD UCA Core: D)</td> <td></td> <td>3</td> <td></td>	MKTG	3350	Principles of Marketing (UD UCA Core: D)		3	
MGMT 3346 Strategic Human Resource Management 3 MGMT 4341 Quantitative Methods in Management 3 MGMT 4348 Advanced Organizational Behavior (UD UCA Core: C) 3 MGMT 3300 Labor/Management Relations 4 MGMT 3305 Social Issues in Management 5 MGMT 3310 Fundamentals of Entrepreneurship 6 MGMT 3315 International Business Communications 6 MGMT 3349 Small Business Management 7 MGMT 3350 Compensation Administration 7 MGMT 3351 Contemporary Issues in Human Resource Management 7 MGMT 3352 Purchasing & Materials Management 12-15 MGMT 3355 Transportation and Motor Carrier Management 12-15 MGMT 3375 Logistics Strategy 12-15 MGMT 3385 Safety and Motor Carrier Policy 3 MGMT 4315 Employee Benefits 4 MGMT 4320 <td>MGMT</td> <td>4347</td> <td>Managing Policy and Strategy (UD UCA Core: Z)</td> <td></td> <td>3</td> <td></td>	MGMT	4347	Managing Policy and Strategy (UD UCA Core: Z)		3	
MGMT 4341 Quantitative Methods in Management MGMT 4348 Advanced Organizational Behavior (UD UCA Core: C) Choose a minimum of four and a maximum of five: ABOMT 3300 Labor/Management Relations MGMT 3305 Social Issues in Management MGMT 3310 Fundamentals of Entrepreneurship MGMT 3315 International Business Communications MGMT 3342 International Business MGMT 3349 Small Business Management MGMT 3350 Compensation Administration MGMT 3351 Contemporary Issues in Human Resource Management MGMT 3352 Purchasing & Materials Management MGMT 3352 Logistics Strategy MGMT 3375 Logistics Strategy MGMT 3382 Internship in Management MKTG 3385 Safety and Motor Carrier Management MGMT 4315 Employee Benefits MGMT 4315 Employee Benefits MGMT 4320 Selected Topics in Management MGMT 4346 Governance of the Sustainable Organization MGMT 4376 New Venture Creation (UD UCA Core: C) MGMT 4380 Special Problems in Management MGMT 4370 Special Problems in Management MGMT 4371 Retail Management MGMT 4372 Special Problems in Management MGMT 4373 Special Problems in Management MGMT 4374 Retail Management MGMT 4375 Marketing Management MKTG 3371 Retail Management MKTG 3372 Marketing Management MKTG 3375 Marketing Management MKTG 3375 Marketing Management MKTG 3375 Marketing Management MARTG 3375 Marketing Management MARTG 3375 Marketing Management MARKTG MARKET Marketing Management MARKTG MARKET Marketing Management Marketing Management Marketing Management Marketing Management MARTG 355 Marketing Management (UD UCA Core: C) Electives (10 Credit Hours) Semester Hours Semester Hours Ghoose a maximum of one: Marketing Management Marketing Marketing Management Marketing M	Manage	ment Majo	r (24 credit hours)	Semester	Hours	Grade
MGMT 348	MGMT	3346	Strategic Human Resource Management		3	
Choose a minimum of four and a maximum of five: MGMT 3300	MGMT	4341	Quantitative Methods in Management		3	
MGMT 3300 Labor/Management Relations MGMT 3305 Social Issues in Management MGMT 3310 Fundamentals of Entrepreneurship MGMT 3315 International Business Communications MGMT 3342 International Business Management MGMT 3350 Compensation Administration MGMT 3351 Contemporary Issues in Human Resource Management MGMT 3352 Purchasing & Materials Management MGMT 3365 Transportation and Motor Carrier Management MGMT 3375 Logistics Strategy MGMT 3382 Internship in Management MKTG 3385 Safety and Motor Carrier Policy MGMT 4315 Employee Benefits MGMT 4320 Selected Topics in Management MGMT 4345 Governance of the Sustainable Organization MGMT 4382 Internship in Management MGMT 4382 Internship in Management MGMT 4390 Special Problems in Management MKTG 3371 Retail Management MKTG 3372 Sales Management MKTG 3372 Marketing Management (UD UCA Core: C) MKTG 3372 Marketing Management (UD UCA Core: C) MKTG 4355 Marketing Management (UD UCA Core: C) MATG 4355 Marketing Management (UD UCA Core: C)	MGMT	4348	Advanced Organizational Behavior (UD UCA Core: C)		3	
MGMT 3310 Fundamentals of Entrepreneurship MGMT 3310 Fundamentals of Entrepreneurship MGMT 3315 International Business Communications MGMT 3342 International Business Management MGMT 3349 Small Business Management MGMT 3350 Compensation Administration MGMT 3351 Contemporary Issues in Human Resource Management MGMT 3352 Purchasing & Materials Management MGMT 3365 Transportation and Motor Carrier Management MGMT 3375 Logistics Strategy MGMT 3381 Internship in Management MKTG 3385 Safety and Motor Carrier Policy MGMT 4315 Employee Benefits MGMT 4320 Selected Topics in Management MGMT 4376 New Venture Creation (UD UCA Core: C) MGMT 4382 Internship in Management MGMT 4390 Special Problems in Management MGMT 4390 Special Problems in Management MGMT 3371 Retail Management MKTG 3372 Sales Management MKTG 3372 Marketing Management MKTG 3355 Marketing Management MKTG 3350 Marketing Management (UD UCA Core: C) MGMT 4355 Marketing Management MKTG 3372 Marketing Management MKTG 3351 Marketing Management (UD UCA Core: C) Electives (10 Credit Hours) Semester Hours Grade			Choose a minimum of four and a maximum of five:			
MGMT 3310 Fundamentals of Entrepreneurship MGMT 3315 International Business Communications MGMT 3342 International Business MGMT 3349 Small Business Management MGMT 3350 Compensation Administration MGMT 3351 Contemporary Issues in Human Resource Management MGMT 3352 Purchasing & Materials Management MGMT 3355 Transportation and Motor Carrier Management MGMT 3375 Logistics Strategy MGMT 3382 Internship in Management MKTG 3385 Safety and Motor Carrier Policy MGMT 4315 Employee Benefits MGMT 4320 Selected Topics in Management MGMT 4345 Governance of the Sustainable Organization MGMT 4376 New Venture Creation (UD UCA Core: C) MGMT 4380 Special Problems in Management MKTG 3371 Retail Management MKTG 3372 Sales Management MKTG 3372 Sales Management MKTG 3372 Sales Management MKTG 3372 Sales Management MKTG 4355 Marketing Management (UD UCA Core: C) Electives (10 Credit Hours) Semester Hours Grade Fundamentals of Entrepreneurship MCG 4355 Marketing Management (UD UCA Core: C) MGMT 4355 Marketing Management (UD UCA Core: C)	MGMT		Labor/Management Relations			
MGMT 3315 International Business Communications MGMT 3342 International Business MGMT 3349 Small Business Management MGMT 3350 Compensation Administration MGMT 3351 Contemporary Issues in Human Resource Management MGMT 3352 Purchasing & Materials Management MGMT 3375 Logistics Strategy MGMT 3375 Logistics Strategy MGMT 3382 Internship in Management MKTG 3385 Safety and Motor Carrier Policy MGMT 4315 Employee Benefits MGMT 4315 Employee Benefits MGMT 4345 Governance of the Sustainable Organization MGMT 4376 New Venture Creation (UD UCA Core: C) MGMT 4382 Internship in Management MGMT 4390 Special Problems in Management MKTG 3351 Retail Management MKTG 3372 Sales Management MKTG 3372 Sales Management MKTG 3372 Sales Management MKTG 4355 Marketing Management (UD UCA Core: C) MGMT 4355 Marketing Management (UD UCA Core: C) Electives (10 Credit Hours) Semester Hours Grade	MGMT	3305	Social Issues in Management			
MGMT 3342 International Business International	MGMT	3310	Fundamentals of Entrepreneurship			
MGMT 3359	MGMT	3315	International Business Communications			
MGMT 3350 Compensation Administration MGMT 3351 Contemporary Issues in Human Resource Management MGMT 3352 Purchasing & Materials Management MGMT 3365 Transportation and Motor Carrier Management MGMT 3375 Logistics Strategy MGMT 3382 Internship in Management MKTG 3385 Safety and Motor Carrier Policy MGMT 4315 Employee Benefits MGMT 4320 Selected Topics in Management MGMT 4345 Governance of the Sustainable Organization MGMT 4376 New Venture Creation (UD UCA Core: C) MGMT 4382 Internship in Management MGMT 4390 Special Problems in Management MGMT 4390 Special Problems in Management MKTG 3351 Retail Management MKTG 3372 Sales Management MKTG 3372 Sales Management MKTG 4355 Marketing Management (UD UCA Core: C) Electives (10 Credit Hours) Semester Hours Grade Figure 12-15 12-15	MGMT	3342	International Business			
MGMT 3351 Contemporary Issues in Human Resource Management MGMT 3352 Purchasing & Materials Management MGMT 3365 Transportation and Motor Carrier Management MGMT 3375 Logistics Strategy MGMT 3382 Internship in Management MKTG 3385 Safety and Motor Carrier Policy MGMT 4315 Employee Benefits MGMT 4320 Selected Topics in Management MGMT 4345 Governance of the Sustainable Organization MGMT 4376 New Venture Creation (UD UCA Core: C) MGMT 4382 Internship in Management MGMT 4390 Special Problems in Management MGMT 3351 Retail Management MKTG 3351 Retail Management MKTG 3372 Sales Management MKTG 3372 Sales Management (UD UCA Core: C) MGKTG 4355 Marketing Management (UD UCA Core: C) MARKET MAR	MGMT	3349	Small Business Management			
MGMT 3352 Purchasing & Materials Management MGMT 3365 Transportation and Motor Carrier Management MGMT 3375 Logistics Strategy MGMT 3382 Internship in Management MKTG 3385 Safety and Motor Carrier Policy MGMT 4315 Employee Benefits MGMT 4320 Selected Topics in Management MGMT 4345 Governance of the Sustainable Organization MGMT 4376 New Venture Creation (UD UCA Core: C) MGMT 4382 Internship in Management MGMT 4390 Special Problems in Management MKTG 3351 Retail Management MKTG 3372 Sales Management MKTG 3372 Sales Management MKTG 4355 Marketing Management (UD UCA Core: C) Electives (10 Credit Hours) Semester Hours Grade	MGMT	3350	Compensation Administration			
MGMT 3365 Transportation and Motor Carrier Management MGMT 3375 Logistics Strategy MGMT 3382 Internship in Management MKTG 3385 Safety and Motor Carrier Policy MGMT 4315 Employee Benefits MGMT 4320 Selected Topics in Management MGMT 4345 Governance of the Sustainable Organization MGMT 4376 New Venture Creation (UD UCA Core: C) MGMT 4382 Internship in Management MGMT 4390 Special Problems in Management MGMT 4390 Special Problems in Management MKTG 3351 Retail Management MKTG 3372 Sales Management MKTG 3372 Sales Management MKTG 4355 Marketing Management (UD UCA Core: C) Electives (10 Credit Hours) Semester Hours Grade	MGMT	3351	Contemporary Issues in Human Resource Management			
MGMT 3365 Transportation and Motor Carrier Management MGMT 3375 Logistics Strategy MGMT 3382 Internship in Management MKTG 3385 Safety and Motor Carrier Policy MGMT 4315 Employee Benefits MGMT 4320 Selected Topics in Management MGMT 4345 Governance of the Sustainable Organization MGMT 4376 New Venture Creation (UD UCA Core: C) MGMT 4382 Internship in Management MGMT 4390 Special Problems in Management MGMT 4390 Special Problems in Management MKTG 3351 Retail Management MKTG 3372 Sales Management MKTG 3372 Sales Management MKTG 4355 Marketing Management (UD UCA Core: C) Electives (10 Credit Hours) Semester Hours Grade	MGMT	3352	Purchasing & Materials Management		42.45	
MGMT 3382 Internship in Management MKTG 3385 Safety and Motor Carrier Policy MGMT 4315 Employee Benefits MGMT 4320 Selected Topics in Management MGMT 4345 Governance of the Sustainable Organization MGMT 4376 New Venture Creation (UD UCA Core: C) MGMT 4382 Internship in Management MGMT 4390 Special Problems in Management MGMT 4390 Special Problems in Management MKTG 3351 Retail Management MKTG 3372 Sales Management MKTG 3372 Sales Management MKTG 4355 Marketing Management (UD UCA Core: C) Electives (10 Credit Hours) Semester Hours Grade	MGMT	3365	Transportation and Motor Carrier Management		12-15	
MKTG 3385 Safety and Motor Carrier Policy MGMT 4315 Employee Benefits MGMT 4320 Selected Topics in Management MGMT 4345 Governance of the Sustainable Organization MGMT 4376 New Venture Creation (UD UCA Core: C) MGMT 4382 Internship in Management MGMT 4390 Special Problems in Management MGMT 4390 Special Problems in Management MKTG 3351 Retail Management MKTG 3372 Sales Management MKTG 4355 Marketing Management (UD UCA Core: C) Electives (10 Credit Hours) Semester Hours Grade	MGMT	3375	Logistics Strategy			
MGMT 4315 Employee Benefits MGMT 4320 Selected Topics in Management MGMT 4345 Governance of the Sustainable Organization MGMT 4376 New Venture Creation (UD UCA Core: C) MGMT 4382 Internship in Management MGMT 4390 Special Problems in Management MKTG 3351 Retail Management MKTG 3372 Sales Management MKTG 3372 Sales Management MKTG 4355 Marketing Management (UD UCA Core: C) Electives (10 Credit Hours) Semester Hours Grade	MGMT	3382	Internship in Management			
MGMT 4320 Selected Topics in Management MGMT 4345 Governance of the Sustainable Organization MGMT 4376 New Venture Creation (UD UCA Core: C) MGMT 4382 Internship in Management MGMT 4390 Special Problems in Management MKTG 3351 Retail Management MKTG 3372 Sales Management MKTG 3372 Sales Management MKTG 4355 Marketing Management (UD UCA Core: C) Electives (10 Credit Hours) Semester Hours Grade	MKTG	3385	Safety and Motor Carrier Policy			
MGMT 4345 Governance of the Sustainable Organization MGMT 4376 New Venture Creation (UD UCA Core: C) MGMT 4382 Internship in Management MGMT 4390 Special Problems in Management Choose a maximum of one: MKTG 3351 Retail Management MKTG 3372 Sales Management MKTG 4355 Marketing Management (UD UCA Core: C) Electives (10 Credit Hours) Governance of the Sustainable Organization New Venture Creation (UD UCA Core: C) Semester Hours Grade	MGMT	4315	Employee Benefits			
MGMT 4376 New Venture Creation (UD UCA Core: C) MGMT 4382 Internship in Management MGMT 4390 Special Problems in Management Choose a maximum of one: MKTG 3351 Retail Management MKTG 3372 Sales Management MKTG 3355 Marketing Management (UD UCA Core: C) Electives (10 Credit Hours) New Venture Creation (UD UCA Core: C) O-3 Semester Hours Grade	MGMT	4320	Selected Topics in Management			
MGMT 4382 Internship in Management MGMT 4390 Special Problems in Management Choose a maximum of one: MKTG 3351 Retail Management MKTG 3372 Sales Management MKTG 4355 Marketing Management (UD UCA Core: C) Electives (10 Credit Hours) Internship in Management O-3 Semester Hours Grade	MGMT	4345	Governance of the Sustainable Organization			
MGMT 4390 Special Problems in Management Choose a maximum of one: MKTG 3351 Retail Management MKTG 3372 Sales Management MKTG 4355 Marketing Management (UD UCA Core: C) Electives (10 Credit Hours) Special Problems in Management O-3 Semester Hours Grade	MGMT	4376	New Venture Creation (UD UCA Core: C)			
Choose a maximum of one: MKTG 3351 Retail Management MKTG 3372 Sales Management MKTG 4355 Marketing Management (UD UCA Core: C) Electives (10 Credit Hours) Choose a maximum of one: 0-3 0-3 Semester Hours Grade	MGMT	4382	Internship in Management			
MKTG 3351 Retail Management MKTG 3372 Sales Management MKTG 4355 Marketing Management (UD UCA Core: C) Electives (10 Credit Hours) Semester Hours Grade	MGMT	4390	Special Problems in Management			
MKTG 3372 Sales Management MKTG 4355 Marketing Management (UD UCA Core: C) Electives (10 Credit Hours) Semester Hours Grade						
MKTG 3372 Sales Management MKTG 4355 Marketing Management (UD UCA Core: C) Electives (10 Credit Hours) Semester Hours Grade	MKTG	3351	Retail Management		0.3	
Electives (10 Credit Hours) Semester Hours Grade	MKTG	3372	Sales Management		U-3	
Electives (10 Credit Hours) Semester Hours Grade	MKTG	4355	Marketing Management (UD UCA Core: C)			
General Electives 10	Electives	s (10 Credit		Semester	Hours	Grade
			General Electives		10	

Total Hours: 120⁶

¹ Please see your COTO advisor for degree and graduation information.

² Agreement requirements are guaranteed in accordance with the academic year of initial enrollment at COTO, not to precede the academic year during which the agreement first took effect. A period of non-enrollment of 12 months or more requires that the student adhere to the agreement revision corresponding with the academic year of re-enrollment.

³ UCA course is either guaranteed by ACTS (acts.adhe.edu) or by UCA Department Chair approval (if blank, elective credit will be awarded).

⁴ Students completing the AS in Business degree requirements, as shown above, with a minimum 2.0 cumulative GPA, will have satisfied the UCA Lower-Division Core and will be admitted to the BBA in Management degree program as a junior.

⁵ In order to receive important communications about transferring to UCA, students are encouraged to create a UCA student account at gopurple.uca.edu. For more information about the 2+2 program, students may also send email inquiries to ucatransfer@uca.edu.

⁶ This degree program requires a total of 120 semester credit hours, including at least 40 upper-division credit hours completed at UCA.