# ASSESSMENT HANDBOOK

College of Business



Last updated 8/19/2014

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#### COLLEGE OF BUSINESS VISION, MISSION, AND CORE VALUES STATEMENT

Our mission is to provide high quality business education to our undergraduate and graduate students through the delivery of a current, responsive, and innovative curriculum that promotes intellectual and professional development. We promote excellence through our scholarly endeavors and service to our stakeholders through strong engagement with the local, regional, national, and global business community.

In carrying out this mission, the College of Business is guided by the following core values and expects the following outcomes:

#### 1. Intellectual Excellence

- 1.1. **Educate students:** We promote intellectual and professional development of students by emphasizing communication, critical and analytical thinking, collaboration, information management and a broad exposure to key business disciplines.
- 1.2. **Scholarship:** We believe that faculty and students should engage in professional development and scholarly endeavors that promote and impact the application, creation and dissemination of knowledge through contributions to business practice, learning and pedagogical research, and discipline-based scholarship.
- 1.3. **Cultural competence:** We maintain and develop current and responsive curriculum that prepares students for the global business environment through broad exposure to key business disciplines.
- 1.4. **Physical learning environment:** We strive to provide a physical infrastructure with appropriate technology that provides an environment in which our students and faculty can thrive professionally and intellectually.

#### 2. Community

- 2.1. **Collegiality:** We encourage transparency in our decision making practice through a process of shared governance based on interactions among faculty, staff, and students.
- 2.2. **Service:** We pursue collaborative partnerships between our internal and external stakeholders to impact and promote life-long and experiential learning, research, service, and community engagement.

#### 3. Diversity:

3.1. We value the opportunity to work, learn, and develop in a community that embraces the diversity of individuals and ideas.

#### 4. Integrity:

- 4.1. **Ethics:** We are committed to ethical and responsible behavior in our own actions and to developing the same commitment in our students by promoting the awareness of professional ethical responsibilities.
- 4.2. **Responsibility:** We commit to being responsible and accountable in our operations at all levels, including assessment and continuous improvement of our academic programs and transparency in our fiscal and operational proceedings.

#### ASSURANCE OF LEARNING IN THE COLLEGE OF BUSINESS

Assurance of learning (AOL) is a critical component of achieving the mission of the College of Business at the University of Central Arkansas. AOL activities are designed to measure the student learning outcomes upon completion of specific aspects of the curriculum by students. The learning goals that are measured are determined by the mission of the college of business which is directly tied to the university mission. The faculty of the college of business determines the learning goals and the curriculum to achieve these learning goals based on their knowledge and research of the skills needed to be successful in their fields, along with feedback from the business community about the desired skills and knowledge that employers are looking for in a new graduate.

Student learning outcomes are measured directly within the classroom setting through assessment activities. Even though direct measures of assessment occur within the classroom, assessment should not be viewed as measuring any one instructor's teaching capability. Often assessment of specific learning goals may occur in a capstone course even though the skills are learned at an earlier point in the student's studies. For example, very few business courses teach basic writing skills. The basic skills are developed in the general education writing courses, or possibly even before the student reaches the university. The faculty member in a writing intensive course at the senior level is not going to teach basic grammar. The focus changes to incorporating these skills in a way that is appropriate to discipline. However, the assessment measurement will incorporate both the basic grammar skills as well as the more advanced skill of usage and language choice appropriate to the discipline. The assessment measurement is holistic in the sense that it is measuring overall writing skills learned in a variety of classes.

Direct assessment of learning outcomes looks at a specific learning goal or skill that is desired in an ideal graduate. For this reason it is generally not appropriate to use an assignment grade or a course grade to measure student learning or skills from an assessment viewpoint. In assigning a grade to a student, faculty members are generally measuring a wide variety of skills. The grade for a paper written in a capstone course will incorporate written communication skills but also content specific to the discipline. Assessment would break this grade down to identify how well the student demonstrates written communication and discipline specific knowledge as two separate items. The overall grade on the assignment is not a good assessment measure because it does not breakout the individual skills. If students are demonstrating a strong grasp of the knowledge but lacking in written communication skills, assessment activities and measures need to identify the deficient area and look at curricular changes to address the deficiency.

Indirect measures of assessment may also occasionally be considered in a strong AOL culture. Faculty insight into the changing business environment is needed to keep the curriculum current and responsive to industry needs. Feedback from the business community on the quality of our graduates, changes in the skill set needed of new employees, and changes in industry practices needs to be incorporated in the curriculum

as well. In particular during the mission review process and subsequent review of learning goals, business community feedback provides a critical element of the review process.

A strong AOL culture enables the college of business to assess overall student learning and identify places where curricular changes may need to be made to better prepare our graduates for the work force or graduate education. Assessment by itself is not enough, the college has to grow and develop by taking the information gained from assessment and closing the loop by adopting curricular change to better achieve the desired learning goals. Continuous improvement with an innovative and dynamic curriculum and learning environment will be the ultimate outcome of the assessment process.

#### **OUR LEARNING GOALS AND OBJECTIVES**

The current Learning Goals and Objectives of the UCA College of Business were developed during the spring and summer of 2011. While assurance of learning has a long and well-developed history at UCA, it was determined that our goals and objectives were due to be reconsidered. In response to this, a concerted effort by faculty, students, administrators, advisory board members and other stakeholders developed the following learning goals and objectives for our three distinct degree programs. These learning goals and objectives flow directly from the COB's Vision, Mission, and Values statement that was formally adopted on July 15, 2011. The three distinct programs are the BBA, the MBA, and the MAcc, and their associated learning goals are presented in this plan.

#### AACSB ASSURANCE OF LEARNING BBA

#### **BBA** Learning Goals

Our graduates shall possess:

- 1. Critical Thinking & Analytical Thinking Skills;
- 2. Awareness of the Global Business Environment;
- 3. Ethical Reasoning Abilities;
- 4. Effective Communication Abilities;
- 5. Effective Collaborative Skills;
- 6. Effective Information Management Skills;
- 7. Understanding of a Broad Range of Business Disciplines.

For each Learning Goal, the COB has defined at least one corresponding Learning Objective.

#### ASSESSING LEARNING GOALS AND OBJECTIVES

#### BBA Program

**Learning Objective 1a**: Students will be able to use appropriate analytical techniques to identify and frame problems, generate and compare alternatives, and use knowledge and reasoning skills to optimize organizational performance.

Course(s) Assessed: MGMT 4347

**Measure:** Students will demonstrate learning and mastery of subject matter through their performance on the Capstone<sup>®</sup> Business Simulation.

**Benchmark (meet):** The College's mean score will be in the 50<sup>th</sup> percentile or above.

**Learning Objective 1b**: Students will be able to accurately apply the appropriate quantitative skills to solve specific problems in various business disciplines.

Course(s) Assessed: FINA 3330; MGMT 3344; QMTH 2330; ACCT 4315

Measure: Students will demonstrate sufficient quantitative skills through their performance on targeted pre- and post-testing in designated courses

Renchmark (most): Mean score of students assessed will improve: post test

**Benchmark (meet):** Mean score of students assessed will improve; post-test mean score of students assessed will be 70% or above

**Learning Objective 2a**: Students will be able to identify cultural/global perspectives among stakeholders

Course(s) Assessed: ECON 2310; MGMT 3344; MKTG 3350; ACCT 3315 Measure:

ECON 2310 students will take a series of Blackboard-hosted quizzes related to global business. MGMT 3344, MKTG 3350, and ACCT 3315 students will take a pre-test and a post-test of questions regarding global perspectives.

**Benchmark (meet):** The mean number of points for all ECON 2310 students will be equal to or greater than 70% of the total points that could possibly be

earned on the Blackboard quizzes. In MGMT 3344, MKTG 3350, and ACCT 3315 there will be a statistically significant improvement in the mean score of all students assessed between the pre-test and the post-test.

**Learning Objective 3a**: Students will be aware of ethical issues inherent in business decisions and articulate the manner in which they arrived at an ethical decision

Course(s) Assessed: MGMT 3340

**Measure:** Students will complete an assignment (business case or other writing assignment) dealing with ethical decision making or the social responsibility of business. The assignment will be assessed with the Ethical Decision Making/Social Responsibility Rubric.

**Benchmark (meet):** Mean score of students assessed with the will be four (4) points, or greater, out of the available six (6) points.

**Learning Objective 3b**: Students will be aware of legal issues inherent in business decisions

Course(s) Assessed: ACCT 2321

**Measure:** Students will demonstrate knowledge of government regulation, employment law, property law, and contract law. Students will be assessed by their performance on objective questions embedded in an exam.

Benchmark (meet): Mean score of students will be 70% or above.

**Learning Objective 4a**: Students will be able to produce professional quality business documents

**Course(s) Assessed:** ACCT 4317, ECON 4380, FINA 4336, INSU 4320, MGMT 4348, MGMT 4376; MIS 3328, MKTG 4355

**Measure:** Students will prepare a report, paper, or case analysis on a discipline-specific topic in the writing-intensive course designated in their majors. The assignment will be assessed with the Written Communication Skills Rubric.

**Benchmark (meet):** Mean score of students assessed with the rubric will be nine (9) points, or greater, out of fourteen (14) available points.

**Learning Objective 4b**: Students will be able to deliver professional quality oral presentations

Course(s) Assessed: MGMT 2301, MKTG 2376

**Measure:** Students will give an oral presentation on a business topic. The assignment will be assessed with the Oral Communication Skills Rubric. **Benchmark (meet):** Mean score of students assessed with the rubric will be eleven (11) points, or greater, out of the sixteen (16) available points.

**Learning Objective 5a:** Students will be able to work in teams to solve business problems

Course(s) Assessed: MGMT 4347

**Measure:** Students will complete group projects as part of the Capstone© Business Simulation. Using Capstone's internal teamwork assessment process, each student will be assessed by peers several times during a semester.

**Benchmark (meet):** The cumulative mean score of all students will be 70% or above.

**Learning Objective 6a**: Students will be able to effectively apply business-oriented software applications to manage data in support of business operations

Course(s) Assessed: MIS 2343

**Measure**: Students will be assessed using a test question set that requires a demonstration of Microsoft Excel & Access application skills. The questions are embedded in an end of course module provided by Cengage.

**Benchmark (meet)**: The mean score of all students assessed will be equal to or greater than 70% of the points possible on the exam questions.

**Learning Objective 6b**: Students will be able to understand the role of information systems in support of organizational activities

Course(s) Assessed: MIS 3321, ACCT 3320

**Measure**: Students will be assessed by their performance on objective questions embedded in an exam.

**Benchmark (meet)**: The mean score of all students assessed will be equal to or greater than 70% of the points possible on the exam questions.

**Learning Objective 7a:** Students will be able to demonstrate understanding of key concepts and theories in various functional areas of business and the ability to draw on knowledge and insights from a variety of disciplines when analyzing and formulating solutions to problems and opportunities

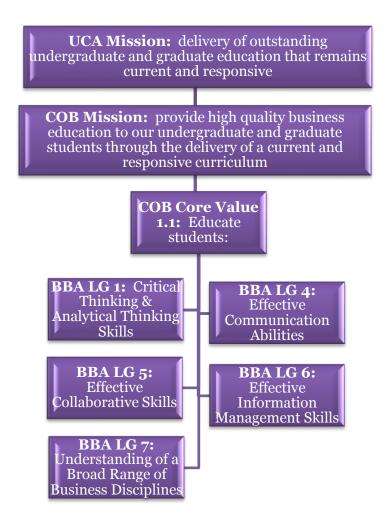
Course(s) Assessed: MGMT 4347

**Measure:** Students will demonstrate learning and mastery of subject matter through their performance on the Capstone<sup>®</sup> Comp-XM examination.

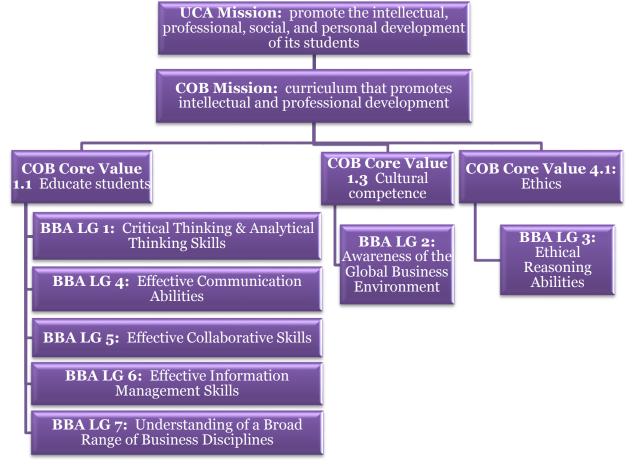
**Benchmark** (meet): Mean score of all students completing the exam shall be equal to 50%.

#### **BBA** Mapping

- **UCA Mission:** delivery of outstanding undergraduate and graduate education that remains current and responsive
  - COB Mission: provide high quality business education to our undergraduate and graduate students through the delivery of a current and responsive curriculum
    - COB Core Value 1.1: Educate students: We promote intellectual and professional development of students by emphasizing communication, critical and analytical thinking, collaboration, information management and a broad exposure to key business disciplines.
      - **BBA LG 1:** Critical Thinking & Analytical Thinking Skills
      - **BBA LG 4:** Effective Communication Abilities
      - **BBA LG 5:** Effective Collaborative Skills
      - **BBA LG 6:** Effective Information Management Skills
      - BBA LG 7: Understanding of a Broad Range of Business Disciplines



- **UCA Mission:** promote the intellectual, professional, social, and personal development of its students
  - **COB Mission:** curriculum that promotes intellectual and professional development
    - **COB Core Value 1.1:** Educate students: We promote intellectual and professional development of students by emphasizing communication, critical and analytical thinking, collaboration, information management and a broad exposure to key business disciplines.
      - **BBA LG 1:** Critical Thinking & Analytical Thinking Skills
      - **BBA LG 4:** Effective Communication Abilities
      - **BBA LG 5:** Effective Collaborative Skills
      - **BBA LG 6:** Effective Information Management Skills
      - **BBA LG 7:** Understanding of a Broad Range of Business Disciplines
    - **COB Core Value 1.3:** Cultural competence: We maintain and develop current and responsive curriculum that prepares students for the global business environment through broad exposure to key business disciplines.
      - BBA LG 2: Awareness of the Global Business Environment
    - **COB Core Value 4.1:** Ethics: We are committed to ethical and responsible behavior in our own actions and to developing the same commitment in our students by promoting the awareness of professional ethical responsibilities.
      - **BBA LG 3:** Ethical Reasoning Abilities



# AACSB ASSURANCE OF LEARNING MAcc

#### **MAcc Learning Goals**

The College of Business presumes that participants in a master's level degree program possess the base of general knowledge and skills appropriate to an undergraduate degree. Learning in master's level program develops in a more integrative, interdisciplinary fashion than in undergraduate education. Students in master's level specialized programs must demonstrate knowledge of theories, models, and tools relevant to the field and shall be able to apply appropriate specialized theories, models, and tools to solve concrete business and managerial problems.

Our MAcc students will be:

- 1. Competent in the theory and practice of accounting.
- 2. Able to communicate effectively.
- 3. Able to effectively manage information.
- 4. Able to demonstrate effective leadership.
- 5. Aware of the global perspective and the effects of the global marketplace.
- 6. Able to recognize ethical dilemmas and respond ethically.
- 7. Able to think dynamically.

For each Learning Goal, the COB has defined at least one corresponding Learning Objective.

#### ASSESSING LEARNING GOALS AND OBJECTIVES

#### **MAcc Program**

**Learning Objective 1a**: Students will be able to correctly apply financial accounting standards

Course(s) Assessed: ACCT 6310

**Measure**: Students will complete test questions requiring the application of financial accounting concepts. The questions will be assessed with the Financial Accounting Rubric.

**Benchmark (meet)**: 80% of students will earn at least three (3) points of the six (6) points possible for the questions.

**Learning Objective 1b**: Students will be able to correctly apply auditing standards **Course(s) Assessed**: ACCT 6317

**Measure**: Students will complete an exam question requiring the application of auditing standards

**Benchmark (meet)**: 80% of students will earn at least four (4) points of the six (6) points possible for the questions.

**Learning Objective 1c**: Students will be able to correctly apply the tax laws **Course(s) Assessed**: ACCT 6309

**Measure**: Students will prepare a solution to a tax research project. The solution will be assessed with the tax research rubric.

**Benchmark (meet)**: 80% of students will earn at least six (6) points of the eight (8) points possible for the assignment. The assignment will be assessed with the Tax Research Rubric.

**Learning Objective 1d**: Students will be able to solve unstructured problems

Course(s) Assessed: ACCT 6340

**Measure**: Students will write an individual solution to a business case problem. The solution will be assessed with the MAcc Problem Solving Rubric.

**Benchmark (meet)**: 80% of students will score 38 or more out of a possible 55 points on the rubric.

**Learning Objective 2a**: Students will be able to communicate effectively in writing **Course(s) Assessed**: ACCT 6310

**Measure**: Students will write a research paper on a financial accounting issue. The assignment will be assessed with the Written Communication Skills Rubric. **Benchmark (meet)**: 80% of students will score at least nine (9) points (out of 14) or higher; 80% of students will receive one or fewer zeroes.

**Learning Objective 2b**: Students will be able to communicate effectively in an oral presentation

Course(s) Assessed: ACCT 6317

**Measure**: Students will make a presentation on an auditing standard. The presentation will be assessed with the Oral Presentation Rubric.

**Benchmark (meet)**: 80% of students will earn at least 38 points out of the possible 55 points on the rubric.

Learning Objective 2c: Students will be able to work effectively in teams

Course(s) Assessed: ACCT 6340

**Measure**: Student groups will solve a business problem. The Teaming Rubric will be use teamwork will be assessed using a rubric

**Benchmark (meet)**: Indexing "Strongly Disagree" with one (1) point and "Strongly Agree" with four (4) points, 80% of students will earn at least 14 points of the 20 possible points on the rubric.

**Learning Objective 3a**: Students will be able to locate the appropriate quality and quantity of information needed to solve a problem

Course(s) Assessed: ACCT 6309

**Measure**: Students will prepare a solution to a tax research project. The presentation will be assessed with the Tax Research Rubric.

**Benchmark (meet)**: 80 % of students will score 6 points (out of 8) or higher; 80% will receive no zeroes.

**Learning Objective 3b**: Students will understand the development and structure of a database

Course(s) Assessed: ACCT 6320

**Measure**: Students will generate a database that generates an income statement based on sales and acquisitions. The assignment will be assessed with the Database Rubric.

**Benchmark (meet)**: 80% of students will earn at least 42 points of the possible 60 points on the rubric.

*Learning Objective 4a*: Students will possess the qualities necessary for effective leadership

Course(s) Assessed: ACCT 6350

**Measure**: Students will demonstrate whether they possess leadership qualities in classroom interactions; student performance will be assessed using the Leadership Rubric.

**Benchmark (meet)**: 80% of students will earn at least 98 points of the 140 points possible on the rubric.

**Learning Objective 5a**: Students will be able to interpret and apply international financial accounting standards

Course(s) Assessed: ACCT 6310; ACCT 6340

**Measure**: ACCT 6310 students will complete test questions requiring the application of international financial accounting concepts, and will be assessed using the Financial Accounting Rubric. ACCT 6340 students will write an individual solution to an international business problem case. The solution will be assessed with the Problem Solving Rubric.

**Benchmark (meet)**: In ACCT 6310, 80% of students will earn four (4) points of the six (6) points possible on the Financial Accounting rubric; in ACCT 6340, 80% of students will earn 38 of the 55 possible points on the Problem Solving Rubric.

**Learning Objective 6a**: Students will be able to identify ethical dilemmas and choose an appropriate course of action

Course(s) Assessed: ACCT 6317

**Measure**: Students will complete an exam question related to an ethical issue. The answers will be assessed with the Ethical Decision Making/Social Responsibility of Business Rubric

**Benchmark (meet)**: 80% of students will score 4 points (out of 6) or higher; 80% will receive no zeroes.

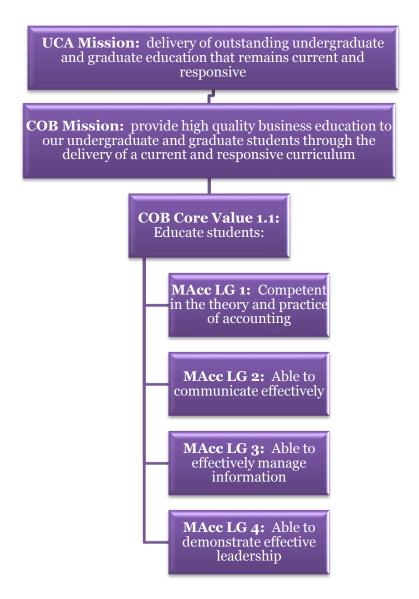
**Learning Objective 7a**: Students will be able to speak on unprepared topics **Course(s) Assessed**: ACCT 6350

**Measure**: Students will give presentations on topics for which they have not prepared in advance. The presentations will be assessed with the Dynamic Thinking Rubric.

**Benchmark (meet)**: 80% of students will earn at least 17 points of the 25 points possible on the rubric.

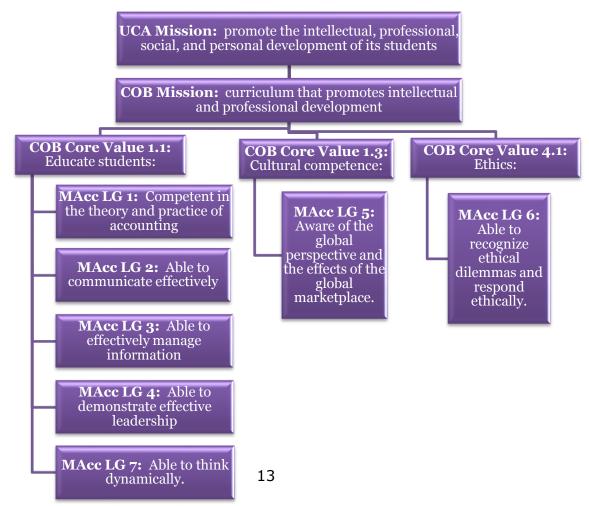
#### **MAcc Mapping**

- **UCA Mission:** delivery of outstanding undergraduate and graduate education that remains current and responsive
  - COB Mission: provide high quality business education to our undergraduate and graduate students through the delivery of a current and responsive curriculum
    - COB Core Value 1.1: Educate students: We promote intellectual and professional development of students by emphasizing communication, critical and analytical thinking, collaboration, information management and a broad exposure to key business disciplines.
      - MAcc LG 1: Competent in the theory and practice of accounting
      - MAcc LG 2: Able to communicate effectively
      - **MAcc LG 3:** Able to effectively manage information
      - **MAcc LG 4:** Able to demonstrate effective leadership



**UCA Mission:** promote the intellectual, professional, social, and personal development of its students

- COB Mission: curriculum that promotes intellectual and professional development
  - COB Core Value 1.1: Educate students: We promote intellectual and professional development of students by emphasizing communication, critical and analytical thinking, collaboration, information management and a broad exposure to key business disciplines.
    - MAcc LG 1: Competent in the theory and practice of accounting
    - MAcc LG 2: Able to communicate effectively
    - **MAcc LG 3:** Able to effectively manage information
    - MAcc LG 4: Able to demonstrate effective leadership
    - MAcc LG 7: Able to think dynamically.
  - **COB Core Value 1.3:** Cultural competence: We maintain and develop current and responsive curriculum that prepares students for the global business environment through broad exposure to key business disciplines.
    - **MAcc LG 5:** Aware of the global perspective and the effects of the global marketplace.
  - **COB Core Value 4.1:** Ethics: We are committed to ethical and responsible behavior in our own actions and to developing the same commitment in our students by promoting the awareness of professional ethical responsibilities.
    - MAcc LG 6: Able to recognize ethical dilemmas and respond ethically.



# AACSB ASSURANCE OF LEARNING MBA

#### **MBA Learning Goals**

The College of Business presumes that participants in a master's level degree program possess the base of general knowledge and skills appropriate to an undergraduate degree. Learning in master's level program develops in a more integrative, interdisciplinary fashion than in undergraduate education.

Our master's-level graduates shall possess:

- 1. Dynamic Thinking Skills in a Global Environment;
- 2. Ethical Reasoning Abilities;
- 3. Effective Communication Abilities;
- 4. Effective Information Management Abilities;
- 5. Effective Leadership/Followership Abilities.

For each Learning Goal, the COB has defined at least one corresponding Learning Objective.

#### ASSESSING LEARNING GOALS AND OBJECTIVES

#### MBA Program

**Learning Objective 1a**: Students will be able to provide organizations with effective executive management through decision making in uncertain, dynamic, global business situations.

Course(s) Assessed: MBA 6320

**Measure:** Students will compete in global organizations, under conditions of uncertainty requiring adaptation and innovation, in the GLO-BUS Strategy Simulation—a strategy simulation designed around a global industry setting in which student teams from many nations compete head-to-head—in MBA 6320. Assessment will be based upon the Learning Assurance Report data on "Best Company," "All Companies," and "Worst Company" overall score.

**Benchmark (meet):** The institutional score for "all companies" shall be equal to or greater than the GLO-BUS "all companies" score for the appropriate time frame.

**Learning Goal 2a**: Students will be able to provide organizations with effective executive management by choosing ethical courses of action and articulating the manner by which they arrived at their decision.

Course(s) Assessed: MBA 6320

**Measure:** Students will demonstrate ethical leadership skills in global organizations, under conditions of uncertainty requiring adaptation and innovation, measured by the Corporate Social Responsibility percentile score from GLO-BUS Simulations

**Benchmark (meet):** The mean score of all students will exceed the 50<sup>th</sup> percentile.

**Learning Objective 3a**: Students will be able to provide organizations with effective executive management through their professional written communication skills.

Course(s) Assessed: MBA 6308

**Measure:** Students will prepare a report, paper, or case analysis on a business topic. The assignment will be assessed with the Written Communication Skills Rubric.

**Benchmark (meet):** Seventy-five percent of students assessed with the rubric will score nine (9) points, or greater, out of fourteen (14) available points.

**Learning Objective 3b**: Students will be able to provide organizations with effective executive management through their professional oral communication skills.

Course(s) Assessed: MBA 6308

**Measure:** Students will give an oral presentation of a report, paper, or case analysis on a business topic. The assignment will be assessed with the Oral Presentation Rubric.

**Benchmark (meet):** Seventy-five percent of students assessed with the rubric will score 38 points, or greater, out of the 55 available points.

**Learning Objective 4a**: Students will be able to understand the strategic role of information systems in support of business activities.

Course(s) Assessed: MBA 6301

**Measure**: Students will demonstrate sound, and well-informed decision making, on a written assignment (business case or other writing assignment) that reflects the ability to effectively collect and appropriately use information to make business decisions. This will be assessed by the grade on a specific class assignment.

**Benchmark (meet)**: Seventy percent of students will earn at least 70% or more of the possible points on the assignment.

**Learning Objective 5a**: Students will be able to provide organizations with effective executive leadership under conditions of uncertainty requiring adaptation and innovation.

Course(s) Assessed: MBA 6320

**Measure:** Students will demonstrate leadership skills in global organizations, under conditions of uncertainty requiring adaptation and innovation. The basis for assessment will be the leadership percentile score from GLO-BUS Simulations.

**Benchmark (meet):** The mean score of all students will exceed the 50<sup>th</sup> percentile.

*Learning Objective 5b*: Students will be able to provide organizations with effective executive management by acting as team members and collaborators.

Course(s) Assessed: MBA 6320

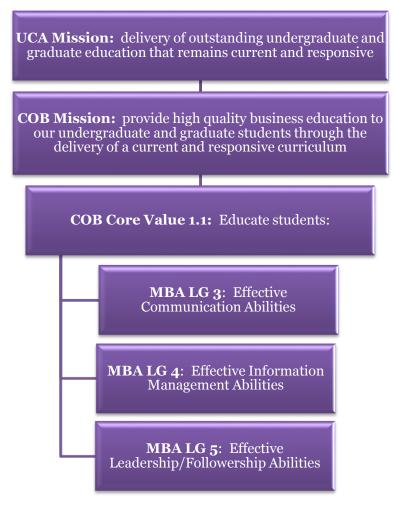
**Measure:** Students will demonstrate collaboration skills in global organizations, under conditions of uncertainty requiring adaptation and innovation. The basis

for assessment will be the collaboration and teamwork percentile score from GLO-BUS Simulations.

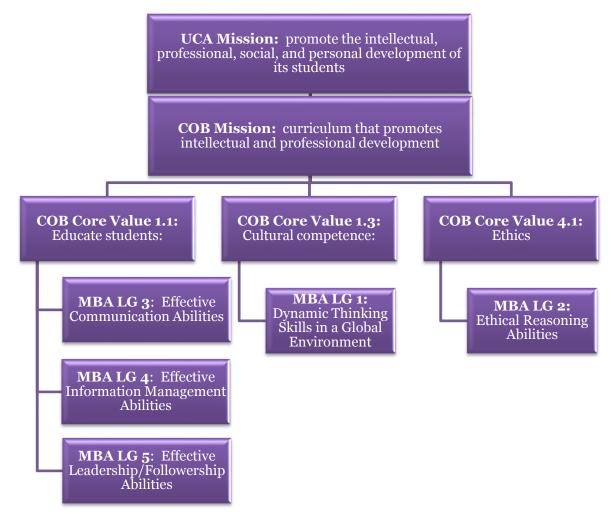
**Benchmark (meet):** The mean score of all students will exceed the 50<sup>th</sup> percentile.

#### **MBA Mapping**

- **UCA Mission:** delivery of outstanding undergraduate and graduate education that remains current and responsive
  - COB Mission: provide high quality business education to our undergraduate and graduate students through the delivery of a current and responsive curriculum
    - **COB Core Value 1.1:** Educate students: We promote intellectual and professional development of students by emphasizing communication, critical and analytical thinking, collaboration, information management and a broad exposure to key business disciplines.
      - **MBA LG 3**: Effective Communication Abilities
      - MBA LG 4: Effective Information Management Abilities
      - MBA LG 5: Effective Leadership/Followership Abilities



- **UCA Mission:** promote the intellectual, professional, social, and personal development of its students
  - **COB Mission:** curriculum that promotes intellectual and professional development
    - COB Core Value 1.1: Educate students: We promote intellectual and professional development of students by emphasizing communication, critical and analytical thinking, collaboration, information management and a broad exposure to key business disciplines.
      - MBA LG 3: Effective Communication Abilities
      - MBA LG 4: Effective Information Management Abilities
      - MBA LG 5: Effective Leadership/Followership Abilities
    - **COB Core Value 1.3:** Cultural competence: We maintain and develop current and responsive curriculum that prepares students for the global business environment through broad exposure to key business disciplines.
      - MBA LG 1: Dynamic Thinking Skills in a Global Environment
    - **COB Core Value 4.1:** Ethics: We are committed to ethical and responsible behavior in our own actions and to developing the same commitment in our students by promoting the awareness of professional ethical responsibilities.
      - MBA LG 2: Ethical Reasoning Abilities



#### THE ASSURANCE OF LEARNING PROCESS

The assessment process in the College of Business is designed to efficiently and effectively gather data, analyze data, disseminate information, make necessary curricular changes, and evaluate the changes that are made. The process is documented and filed with the Director of Assessment using CAC Form 2 (see Appendix A).

#### Data Collection

Each semester, the director of assessment emails all faculty members who have assurance of learning activities in their courses to remind them of their responsibilities. These faculty members are responsible for using the pre-approved techniques and documents listed in this handbook in order to assess the performance of the students in these courses. Upon evaluating the performance of their students using these predetermined techniques, faculty report the results of their assessment activities to the Director of Assessment no later than the day on which grades are due for that semester.

#### Data Analysis

The Director of Assessment is responsible for organizing the data presented by the faculty and performing an initial analysis of the data to determine the extent to which the benchmarks for the tested learning objectives were achieved.

#### **Data Dissemination**

Upon completion of the initial analysis of the data, the Director of Assessment then sends the results to the members of the Curriculum and Assessment Committee. The members of the CAC then meet with the faculty in their department to discuss the results and possible curricular changes. At this point, the Director Assessment also makes arrangements for soliciting input from external stakeholders.

#### Resulting Actions/Closing the Loop

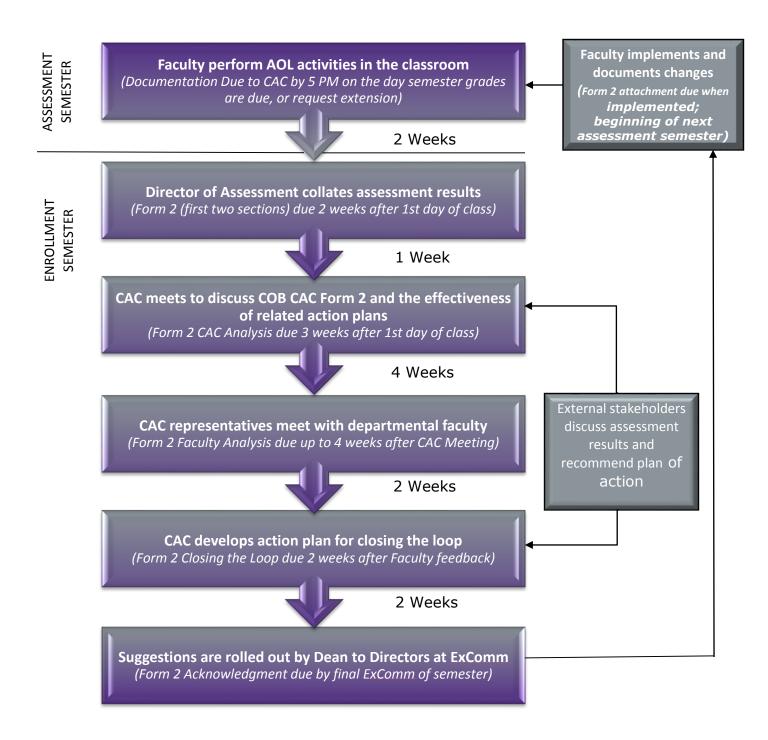
After faculty and stakeholder meetings concerning the AOL results, CAC members collate the faculty responses and present them at appropriate CAC meeting. At this CAC meeting, members will consider curricular changes suggested by the faculty as presented on CAC Form 1 (see appendix), in addition to considering other possible curricular changes. Changes recommended by the CAC will then be forward to the relevant Department Chairs, and the Executive Committee, for approval and implementation. The entire process is documented through the use of CAC Form 2.

When deemed necessary by the CAC input on suggested curricular change may be solicited from the scheduled meetings of advisory groups and student leaders.

#### Evaluation of Actions Taken

The structure of the assurance of learning system at the UCA College of Business assures that the impact of curricular changes may be easily assessed. The impact of these changes as they pertain to the relevant learning objectives will be assessed in the first semester following the implementation of these changes. The data related to these changes will then be disseminated and analyzed according the procedure outlined below.

#### DIAGRAM of the ANNUAL ASSESSMENT CYCLE



#### THE MASTER AOL CALENDAR

In order to aid in the consistent and timely gathering, dissemination, and use of AOL data, the Curriculum and Assessment Committee has developed the following master calendar for AOL activities.

#### **UCA COB CAC Master Calendar Deadlines**

Timing (No Later Than) (Based on Academic Calendar)	Academic Year 2014-2015	Action
Wednesday before classes begin (or College meeting day)	Wednesday August 20	Assessment presentation at Fall faculty meeting
Monday prior to the start of Fall classes	Monday August 18	Director of Assessment sends emails to faculty to remind them about assessments due in Fall semester.
2 weeks after start of Fall classes	Thursday September 4	Director of Assessment collates Spring assessments and sends results to members of the CAC.
3 weeks after start of Fall classes	Thursday September 11	CAC meets to discuss the results of the Spring assessments.
7 weeks after start of Fall classes	Thursday October 9	CAC members meet with faculty to discuss the results of the Spring assessments and solicit suggestions for closing the loop.
9 weeks after start of Fall classes	Thursday October 23	CAC meets to develop suggestions for closing the loop.
11 weeks after start of Fall classes	Thursday November 6	Actions for closing the loop will be rolled out by the appropriate department heads and directors at ExComm.
Monday prior to Fall exam week	Monday December 1	Director of Assessment sends emails to faculty to remind them about assessments due from Fall and due date.
5 PM on date Fall grades are due	Monday December 15	Fall assessments are due to the Director of Assessment by 5 PM.
Monday prior to the start of Spring classes	Monday January 5	Director of Assessment sends emails to faculty to remind them about assessments due in Spring semester.
2 weeks after start of Spring classes	Thursday January 22	Director of Assessment collates Fall and Summer assessments and sends results to members of the CAC.
3 weeks after start of Spring classes	Thursday January 29	CAC meets to discuss the results of the Fall & Summer assessments.
7 weeks after start of Spring classes	Thursday February 26	CAC members meet with faculty to discuss the results of the Fall & Summer assessments and solicit suggestions for closing the loop.
9 weeks after start of Spring classes	Thursday March 12	CAC meets to develop recommendations for closing the loop.
11 weeks after start of Spring classes	Thursday March 26	Actions for closing the loop will be rolled out by the appropriate department heads and directors at ExComm.

2 weeks prior to study day in Spring of odd years	Friday April 10	Review Learning Goals (Biennial Cycle)
2 weeks prior to study day in Spring of years ending in 5 or o	Friday April 10	Review Learning Objectives (Quinquennial Cycle)
2 weeks prior to study day in Spring of years ending in 1	n/a	Review Assessment Plan (Decennial Cycle)
Monday prior to Spring exam week	Monday April 20	Director of Assessment sends emails to faculty to remind them about assessments due from Spring and due date.
Monday following Spring Graduation	Monday May 4	Director of Assessment sends emails to faculty to remind them about assessments due in Summer semesters (if any).
5 PM on date Spring grades are due	Tuesday May 5	Spring assessments are due to the Director of Assessment by 5 PM.
Monday of last week of Summer II	Monday August 3	Director of Assessment sends emails to faculty to remind them about assessments due from Summer and due date (if any).
5 PM on date Summer II grades are due	Tuesday August 11	Summer assessments are due to the Director of Assessment by 5 PM (if any).

Legend	Annual Fall	Annual	Annual	Not Annual
	Tun	Spring	er	7 dilitadi

#### LEARNING GOALS AND OBJECTIVES ROTATION AND AOL PROCEDURES

The CAC acknowledges that not all learning goals can practically be assessed each year, and that the college's learning goals/objectives, and the overall assessment process should be reviewed regularly. These assessment processes will operate on biennial, quinquennial, and decennial cycles. Therefore, the biennial and decennial processes will be synchronized, as will the quinquennial and decennial processes. The biennial and quinquennial processes will not perfectly synchronize. The CAC chose five- and ten-year cycles to be consistent with the AACSB re-accreditation cycle and with the University's strategic planning cycle. The biennial "Learning Objective" process's two-year interval was chosen as the best compromise between maintaining relevance and currency in the Learning Objectives while giving due consideration to the longer term strategic processes.

#### **BIENNIAL CYCLE:**

*Reviewing the Learning Goals* 

The CAC anticipates that the CoB shall have set 8-12 Learning Objectives at all times. However, not all Learning Objectives shall be assessed every semester. In general, no more and no less than four Learning Objectives shall be assessed each semester. Learning Objectives shall, therefore, rotate into and out of direct assessment. Each time a particular Learning Objective is assessed, the CAC will recommend:

- 1. Continue to assess next assessment period
- 2. Continue to assess next assessment period with programmatic change (see below)
- 3. Rotate out of assessment

In general, a Learning Objective shall be assessed for four consecutive semesters (two years, in those cases where the class is offered every semester). Adjustments will be to the timeline to accommodate classes offered only in certain semesters. If a Learning Objective is satisfied (Assessment threshold is met or exceeded) for three out of the four assessment periods, then (a) CAC Form 2 shall be marked "Rotate out of Assessment" after the final active assessment semester; (b) that Learning Objective will then drop out of the active assessment cycle (the Annual Cycle) to the bottom of the Learning Objective "queue."

However, if a Learning Objective is not satisfied for three out of four assessment periods, then (a) the faculty will use CAC Forms 1 & 2 to document changes intended to permit students to satisfy the Learning Objective; (b) the Learning Objective will remain in the active assessment cycle until the Learning Objective is satisfied for three out of the four assessment semesters in the next biennial cycle. In addition, if the CAC decides that a learning goal needs to remain in the queue for a particular assessment cycle due to strategic initiatives or curricular importance, the committee can, at its discretion, leave a learning goal in its position in the learning queue for the next biennial cycle.

#### BBA Learning Objective Queue

- 1. <u>Learning Objective 5a</u>: Students will be able to work in teams to solve business problems
- 2. <u>Learning Objective 1b</u>: Students will be able to accurately apply the appropriate quantitative skills to solve specific problems in various business disciplines.
- 3. <u>Learning Objective 3b</u>: Students will be aware of legal issues inherent in business decision
- 4. <u>Learning Objective 4b</u>: Students will be able to deliver professional quality oral presentations
- 5. <u>Learning Objective 6b:</u> Students will be able to understand the role of information systems in support of organizational activities
- 6. <u>Learning Objective 6a</u>: Students will be able to effectively apply business-oriented software applications to manage data in support of business operations
- 7. <u>Learning Objective 7a</u>: Students will be able to demonstrate understanding of key concepts and theories in various functional areas of business and the ability to draw on knowledge and insights from a variety of disciplines when analyzing and formulating solutions to problems and opportunities
- 8. <u>Learning Objective 1a</u>: Students will be able to use appropriate analytical techniques to identify and frame problems, generate and compare alternatives, and use knowledge and reasoning skills to optimize organizational performance. (assessed 2011-2012 and 2012-2013)
- Learning Objective 2a: Students will be able to identify cultural/global perspectives among stakeholders (assessed 2011-2012 and 2012-2013)
- 10. <u>Learning Objective 3a</u>: Students will be able to be aware of ethical issues inherent in business decisions and articulate the manner in which they arrived at an ethical decision (assessed 2011-2012 and 2012-2013)
- 11. <u>Learning Objective 4a</u>: Students will be able to produce professional quality written documents (assessed 2011-2012 and 2012-2013)

#### MBA Learning Objective Queue

- 1. <u>Learning Objective 3b</u>: Students will be able to provide organizations with effective executive management through their professional oral communication skills.
- 2. <u>Learning Objective 1a</u>: Students will be able to provide organizations with effective executive management through decision making in uncertain, dynamic, global business situations
- 3. <u>Learning Objective 2a</u>: Students will be able to provide organizations with effective executive management by choosing ethical courses of action and articulating the manner by which they arrived at their decision.
- 4. <u>Learning Objective5a</u>: Students will be able to provide organizations with effective executive leadership under conditions of uncertainty requiring adaptation and innovation.
- 5. <u>Learning Objective5b</u>: Students will be able to provide organizations with effective executive management by acting as team members and collaborators.
- 6. <u>Learning Objective 4a</u>: Students will be able to understand the strategic role of information systems in support of business activities.

7. <u>Learning Objective3a</u>: Students will be able to provide organizations with effective executive management through their professional written communication skills. (*assessed 2011-2012 and 2012-2013*)

#### MAcc Learning Objective Queue

- 1. <u>Learning Objective 1a</u>: Students will be able to correctly apply financial accounting standards
- 2. <u>Learning Objective 1c</u>: Students will be able to correctly apply the tax law
- 3. Learning Objective 2a: Students will be able to communicate effectively in writing
- 4. <u>Learning Objective 3a</u>: Students will be able to locate the appropriate quality and quantity of information needed to solve a problem
- 5. <u>Learning Objective 1b</u>: Students will be able to correctly apply auditing standards 6317S
- 6. <u>Learning Objective 2b</u>: Students will be able to communicate effectively in an oral presentation 6317S
- 7. <u>Learning Objective 6a</u>: Students will be able to identify ethical dilemmas and choose an appropriate course of action 6317S
- 8. <u>Learning Objective 3b</u>: Students will understand the development and structure of a database 6320S
- 9. Learning Objective 2c: Students will be able to work effectively in teams 6340Su
- 10. <u>Learning Objective 5a</u>: Students will be able to interpret and apply international financial accounting standards 6310 6340Su
- 11. <u>Learning Objective 1d</u>: Students will be able to solve unstructured problems 6340Su
- 12. <u>Learning Objective 4a</u>: Students will possess the qualities necessary for effective leadership 6350S
- 13. Learning Objective 7a: Students will be able to speak on unprepared topics 6350S

#### **QUINQUENNIAL CYCLE:**

Review Learning Objectives (Initial review to occur in Spring, 2015)

CAC will compile and discusses AOL assessment data as well as internal and external feedback and comments. From this basis, the CAC will choose additions, substitutions, or deletions of Learning Goals in support of the Learning Objectives

#### **DECENNIAL CYCLE**

Review Assessment Plan (Initial review to occur in Spring, 2021)

CAC will facilitate a comprehensive review of all assessment processes and methods as part of the College's and University's comprehensive review of the respective strategic planning documents.

#### **CONCLUDING REMARKS**

Assurance of learning (AOL) is a critical component of achieving the mission of the College of Business at the University of Central Arkansas. A strong AOL culture enables the college of business to assess overall student learning and identify places where curricular changes may need to be made to better prepare our graduates for the work force or graduate education. Assessment by itself is not enough, the college has to grow and develop by taking the information gained from assessment and closing the loop by adopting curricular change to better achieve the desired learning goals. Continuous improvement with an innovative and dynamic curriculum and learning environment will be the ultimate outcome of the assessment process. Thank you for your cooperation in this important process!

#### HIGHER LEARNING COMMISSION ASSESSMENT COLLEGE OF BUSINESS VISION, MISSION, AND CORE VALUES STATEMENT

Our mission is to provide high quality business education to our undergraduate and graduate students through the delivery of a current, responsive, and innovative curriculum that promotes intellectual and professional development. We promote excellence through our scholarly endeavors and service to our stakeholders through strong engagement with the local, regional, national, and global business community.

In carrying out this mission, the College of Business is guided by the following core values and expects the following outcomes:

#### 5. Intellectual Excellence

- 1.1. **Educate students:** We promote intellectual and professional development of students by emphasizing communication, critical and analytical thinking, collaboration, information management and a broad exposure to key business disciplines.
- 1.2. **Scholarship:** We believe that faculty and students should engage in professional development and scholarly endeavors that promote and impact the application, creation and dissemination of knowledge through contributions to business practice, learning and pedagogical research, and discipline-based scholarship.
- 1.3. **Cultural competence:** We maintain and develop current and responsive curriculum that prepares students for the global business environment through broad exposure to key business disciplines.
- 1.4. **Physical learning environment:** We strive to provide a physical infrastructure with appropriate technology that provides an environment in which our students and faculty can thrive professionally and intellectually.

#### 6. Community

- 2.1. **Collegiality:** We encourage transparency in our decision making practice through a process of shared governance based on interactions among faculty, staff, and students.
- 2.2. **Service:** We pursue collaborative partnerships between our internal and external stakeholders to impact and promote life-long and experiential learning, research, service, and community engagement.

#### 7. Diversity:

3.1. We value the opportunity to work, learn, and develop in a community that embraces the diversity of individuals and ideas.

#### 8. Integrity:

- 4.1. **Ethics:** We are committed to ethical and responsible behavior in our own actions and to developing the same commitment in our students by promoting the awareness of professional ethical responsibilities.
- 4.2. **Responsibility:** We commit to being responsible and accountable in our operations at all levels, including assessment and continuous improvement of our academic programs and transparency in our fiscal and operational proceedings.

To achieve this mission we are committed to the pursuit of the following Learning Goals:

#### **BBA**

*Our graduates shall possess:* 

- 1. Critical Thinking & Analytical Thinking Skills;
- 2. Awareness of the Global Business Environment;
- 3. Ethical Reasoning Abilities;
- 4. Effective Communication Abilities;
- 5. Effective Collaborative Skills;
- 6. Effective Information Management Skills;
- 7. Understanding of a Broad Range of Business Disciplines.
- 8. Knowledge appropriate to the practice of their major discipline.

Goals 1 through 7 are the same as the BBA-AACSB Assurance of Learning plan; therefore, objectives, measures, and benchmarks for those goals are the same and are not repeated here. The objectives, measures, and benchmarks for goal 8 are presented below.

#### HLC LEARNING OBJECTIVES BY MAJOR (BBA)

**Learning Goal #8ACCT:** Accounting graduates will demonstrate an understanding of accounting topics in the areas of financial, cost, tax, government/nonprofit, accounting information systems, and auditing.

Course Assessed: ACCT 4312

**Measure:** Each student must pass a comprehensive accounting exam comprised of questions written by the accounting faculty. The exam covers the 6 major topics in accounting.

**Benchmark:** Seventy percent of all students who have completed or are concurrently enrolled in all other major required Accounting classes will score seventy percent or above.

**Learning Goal #8ECON:** Economics graduates will possess the analytical skills to formulate an appropriate, discipline-specific question, research possible solutions, and provide accurate analysis.

Course Assessed: ECON 4380

**Measure:** Economics students will prepare a research paper demonstrating the analytical skills to formulate an appropriate, discipline-specific question, research possible solutions, and provide accurate analysis.

**Benchmark:** The mean of students' points will be 7 (of 12) or greater on the ECON 4380 Discipline Specific Assessment Rubric.

**Learning Goal #8FINA:** Finance graduates will be able to value financial assets, analyze and manage financial risks in a business environment, and apply financial

analysis techniques to diverse business situations, demonstrating a thorough knowledge of financial decision-making skills and financial markets.

Course Assessed: FINA 4336

**Measure:** Each student must pass a comprehensive finance exam comprised of questions written by the finance faculty. The exam covers the major topics in valuation, financial modeling, and financial decision-making aptitudes.

**Benchmark:** Seventy percent of all students who have completed all other Finance classes will score seventy percent or above.

**Learning Goal #8IE:** Innovation & Entrepreneurship graduates will possess the interdisciplinary skills needed to start and operate a small business.

Course Assessed: MGMT 4376

**Measure:** Students will create and present a thorough convincing business plan.

**Benchmark:** The mean score of students assessed will be 140 out of 200 or above on the MGMT 4376 Rubric.

**Learning Goal #8IRM:** Insurance & Risk Management graduates will possess the skills and knowledge base necessary to effectively counsel clients about insurance and risk management strategies and products.

Course Assessed: INSU 3315

**Measure:** Students will take the UACIC Life and Health Exam as a final in INSU 3315. This exam is the first of two parts of obtaining the nationally recognized UACIC (Undergraduate Associate Certified Insurance Counselor) designation.

**Benchmark:** UCA's student median grade will equal the national median grade.

**Learning Goal #8MGMT:** Management graduates will demonstrate the decision-making, organizing, and interaction knowledge and skills needed in the global business environment.

Course Assessed: MGMT 4348

**Measure:** Management majors will prepare a research project on a management topic, which will embellish their knowledge and skills in a large number of skill areas.

**Benchmark:** Mean score of students assessed will be 8.4 out of 12 or above on the MGMT 4348 Rubric.

**Learning Goal #8MIS:** Management Information Systems graduates will understand the key competencies that comprise the planning, analysis, design, and implementation of high-quality organization information systems.

Course Assessed: MIS 3328

**Measure:** Each student must pass appropriate questions in exams comprised of questions written by the MIS faculty. Students will demonstrate an understanding of the systems development life cycle and be able to apply the most appropriate methodologies and tools to resolve

organization information systems issues and be able to effectively communicate appropriate solutions.

**Benchmark:** The mean score of students assessed will be 70 percent or higher on the assessment exam questions.

**Learning Goal #8MKTG:** Marketing graduates will demonstrate the promotion, retailing, sales, and marketing management knowledge and skill sets necessary to meet the requirements of the global business environment.

Course Assessed: MKTG 4355

**Measure:** Students will prepare a research project on a marketing topic, which will embellish their knowledge and skills in a large number of skill areas

**Benchmark:** Mean score of students assessed will be 8.4 out of 12 or above on the MKTG 4355 Rubric.

#### HLC ASSURANCE OF LEARNING BS/BA in Economics

The COB's vision is to be the leading regional public business college in Arkansas, and its mission is to provide high quality business education that promotes intellectual and professional development and encourages strong engagement with the regional and global business community. The BS-Economics supports the COB by educating students to be able to formulate approaches to current economic problems as they arise in their personal and professional lives. The BA-Economics supports the COB by educating interdisciplinary social sciences students in the specific field of economics to prepare them for positive participation in the global economy and society.

#### BS/BA Learning Goals

Our graduates shall possess:

- 1. A knowledge base that helps students ask more informed questions and analyze complex situations;
- 2. Effective communication abilities.
- 3. Ethical reasoning abilities

For each Learning Goal, the COB has defined at least one corresponding Learning Objective.

#### ASSESSING LEARNING GOALS AND OBJECTIVES

#### BS/BA Program

*Learning Objective 1a*: Students will be able to formulate an appropriate, discipline-specific question, research possible solutions, and provide accurate analysis

Course(s) Assessed: ECON 4380

**Measure:** Students will prepare a research paper or other assignment on a discipline-specific topic

**Benchmark (meet):** The mean of students' points will be 8 (of 12) or greater on the UCA Critical Inquiry Rubric.

**Learning Objective 2a**: Students will be able to produce professional quality research documents.

Course(s) Assessed: ECON 4380

**Measure:** Students will prepare a report, paper, or case analysis on a discipline-specific topic in the writing-intensive course designated in their majors **Benchmark (meet):** Mean score of students assessed with the rubric will be eleven (11) points, or greater, out of sixteen (16) available on the UCA Communication-Written Rubric.

**Learning Objective 2b**: Students will be able to produce professional quality research presentations.

Course(s) Assessed: ECON 4380

**Measure:** Students will present in class an analysis of a major research publication assigned by the instructor.

**Benchmark (meet):** Mean score of students assessed with the rubric will be eleven (11) points, or greater, out of sixteen (16) available points on the UCA Communication-Oral Rubric.

**Learning Objective 3a**: Students will be aware of ethical issues inherent in decisions and articulate the manner in which they arrived at an ethical decision

Course(s) Assessed: ECON 4380

**Measure:** Students will complete an assignment (business case or other writing assignment) dealing with ethical decision making or the social responsibility of business.

**Benchmark (meet):** Mean score of students assessed with the rubric will be eight (4) points, or greater, out of the available twelve (6) points on the UCA Responsible Living Rubric (Goal 1 only).

## HLC ASSURANCE OF LEARNING UCA CORE

**UCA BRIEF MISSION STATEMENT:** The University of Central Arkansas dedicates itself to academic vitality, integrity, and diversity.

**UCA CORE MISSION:** The UCA Core is designed to help students develop the knowledge and skills necessary for critical inquiry, effective communication, and responsible living in a diverse and changing world.

**CORE VALUES:** The overarching goal of the program is to develop curious, knowledgeable, articulate, and ethical people who are prepared for greater success in future learning and who are willing and able to make effective contributions to their communities.

#### **GOALS AND OUTCOMES**

#### **Diversity**

**Goal #1:** Analyze their own cultural assumptions in the context of the world's diverse values, traditions, and belief systems

- a. Articulate one's own cultural values and assumptions
- b. Compare cultural values across a range of cultures
- c. Respond to complex questions with answers that reflect multiple cultural perspectives **Goal #2:** Analyze the major ideas, techniques, and processes that inform creative works within different cultural and historical contexts
- a. Identify creative techniques and processes and their relationship to ideas and themes in creative works
- b. Evaluate the relationship between creative works and the cultural and historical context in which they are created

#### **Critical Inquiry**

**Goal #1:** Demonstrate a knowledge base that helps them ask more informed questions and learn more complex concepts

- a. Demonstrate an understanding of the basic concepts and principles in the discipline b. Find and evaluate appropriate information based on knowledge of subject and
- technology
- c. Apply appropriate modes of academic inquiry and analysis to develop and evaluate a position on significant questions in the discipline

**Goal #2:** Use scientific, quantitative, and computational processes in order to solve real-world problems

- a. Apply scientific processes to solve problems
- b. Apply quantitative and computational processes to solve problems

#### **Effective Communication**

**Goal #1:** Develop and present ideas logically and effectively in order to enhance communication and collaboration with diverse individuals and groups

- a. Use appropriate conventions and strategies in oral communication for various audiences and purposes
- b. Use appropriate conventions and strategies in written communication for various audiences and purposes
- c. Individually apply appropriate verbal and nonverbal strategies to promote collaboration

#### **Responsible Living**

Goal #1: Describe ways in which ethical principles affect human choices.

a. Explain ethical dimensions of human choices.

**Goal #2:** Analyze the effect that decisions have on self, others, and the environment. a. Recognize the consequences of decision making.

**Goal #3:** Evaluate and practice strategies leading to individual and social well-being. a. Evaluate practices that lead to personal and social well-being.

#### FIRST YEAR SEMINAR

A first-year seminar (FYS) course will provide an intimate educational experience, integrating knowledge and skills within an academic discipline and connecting students to UCA. Further,

students would be introduced to the intended outcomes of the UCA Core, the way those outcomes will be assessed, and the expectations of their performance as they progress through the university. A variety of courses could be used for the first-year seminar. Any course proposed as a first-year seminar must address the goals and outcomes of the appropriate academic area in the lower-division core (e.g. Sciences, Social Sciences, Humanities, Responsible Living, etc.)

#### LOWER DIVISION CORE

# Global Environment of Business Diversity (Social Science)

Learning Objective: Students will be able to identify cultural/global

perspectives among stakeholders

Course(s) Assessed: ECON 2310

Measure: Rubric

**Benchmark:** TBD after pilot study

**Frequency:** Every semester ECON 2310 is offered.

Available as a first year seminar

#### **Modern Political Economy**

#### **Responsible Living (Social Science)**

**Learning Objective:** Students will be able to:

- 1. Describe ways in which ethical principles affect human choices (Explain ethical dimensions of human choices.)
- 2. Analyze the effect that decisions have on self, others, and the environment (Recognize the consequences of decision making.)
- 3. Evaluate and practice strategies leading to individual and social well-being (Evaluate practices that lead to personal and social well-being.)

Course(s) Assessed: ECON 1310

Measure: Rubric

**Benchmark:** TBD after pilot study

**Frequency:** Every semester ECON 1310 is offered.

#### **Personal Finance**

#### **Responsible Living (Social Science)**

**Learning Objective:** Students will be able to:

- 1. Describe ways in which ethical principles affect human choices (Explain ethical dimensions of human choices.)
- 2. Analyze the effect that decisions have on self, others, and the environment (Recognize the consequences of decision making.)
- 3. Evaluate and practice strategies leading to individual and social well-being (Evaluate practices that lead to personal and social well-being.)

Course(s) Assessed: FINA 2330

Measure: Rubric

**Benchmark:** TBD after pilot study

**Frequency:** Every semester FINA 2330 is offered.

Available as a first year seminar

### **Business Communication Oral Communication**

**Learning Objective:** Students completing the UCA Core Program will Develop and present ideas logically and effectively in order to enhance communication and collaboration with diverse individuals and groups.

a. Use appropriate conventions and strategies in oral communication for various audiences and purposes

Course(s) Assessed: MGMT 2301

Measure: Rubric

**Benchmark:** TBD after pilot study

Frequency: Every semester MGMT 2301 is offered.

# **Business Innovation and Creativity Oral Communication**

**Learning Objective:** Students completing the UCA Core Program will Develop and present ideas logically and effectively in order to enhance communication and collaboration with diverse individuals and groups.

a. Use appropriate conventions and strategies in oral communication for various audiences and purposes

Course(s) Assessed: MGMT 2376

Measure: Rubric

Benchmark: TBD after pilot study

**Frequency:** Every semester MGMT 2376 is offered.

#### Principles of Macroeconomics Critical Inquiry (Social Science)

**Learning Objective:** Students completing the UCA Core Program will Demonstrate a knowledge base that helps them ask more informed questions and learn more complex concepts

- a. Demonstrate an understanding of the basic concepts and principles in the discipline
- b. Find and evaluate appropriate information based on knowledge of subject and technology
- c. Apply appropriate modes of academic inquiry and analysis to develop and evaluate a position on significant questions in the discipline

Course(s) Assessed: ECON 2320

**Measure:** Rubric

Benchmark: TBD after pilot study

Frequency: Each semester ECON 2320 is offered

Available as a first year seminar

#### Principles of Microeconomics Critical Inquiry (Social Science)

**Learning Objective:** Students completing the UCA Core Program will Demonstrate a knowledge base that helps them ask more informed questions and

learn more complex concepts

- a. Demonstrate an understanding of the basic concepts and principles in the discipline
- b. Find and evaluate appropriate information based on knowledge of subject and technology
- c. Apply appropriate modes of academic inquiry and analysis to develop and evaluate a position on significant questions in the discipline

Course(s) Assessed: ECON 2320

Measure: Rubric

**Benchmark:** TBD after pilot study

Frequency: Each semester ECON 2320 is offered

### Principles of Management Critical Inquiry (Social Science)

**Learning Objective:** Students completing the UCA Core Program will Demonstrate a knowledge base that helps them ask more informed questions and learn more complex concepts

- a. Demonstrate an understanding of the basic concepts and principles in the discipline
- b. Find and evaluate appropriate information based on knowledge of subject and technology
- c. Apply appropriate modes of academic inquiry and analysis to develop and evaluate a position on significant questions in the discipline

Course(s) Assessed: MGMT 2341

**Measure:** Rubric

Benchmark: TBD after pilot study

Frequency: Each semester MGMT 2341 is offered

#### **UPPER DIVISION COURSES**

#### **Diversity**

**Learning Objective:** Students will analyze their own cultural assumptions in the context of the world's diverse values, traditions, and belief systems.

Course(s) Assessed: MGMT 3340, ECON 4375

**Measure:** Rubric

**Benchmark:** TBD after pilot study

**Frequency:** Each semester the courses are offered

### **Critical Inquiry**

**Learning Objective:** Students will apply quantitative and computational processes to solve problems.

Course(s) Assessed: FINA 3330, ECON 3302

**Measure:** Pretest/Posttest

**Benchmark:** TBD after pilot study

**Frequency:** Each semester the courses are offered

#### **Effective Communication**

#### Learning Objective: Students will

-Use appropriate conventions and strategies in written communication for various audiences and purposes

-Individually apply appropriate verbal and nonverbal strategies to promote collaboration.

Course(s) Assessed: ACCT 4317, FINA 4336, INSU 4320, MGMT 4348,

MIS 3328, MKTG 4355 **Measure:** Rubric

**Benchmark:** TBD after pilot study

Frequency: Each semester the courses are offered

#### **Learning Objective:** Students will

-Use appropriate conventions and strategies in oral communication for various audiences and purposes

-Use appropriate conventions and strategies in written communication for various audiences and purposes.

Course(s) Assessed: ECON 3302, MGMT 4376

Measure: Rubric

**Benchmark:** TBD after pilot study

**Frequency:** Each semester the courses are offered

### **Responsible Living**

**Learning Objective:** Students will

-Analyze the effect that decisions have on self, others, and the environment. -Evaluate and practice strategies leading to individual and social well-being.

Course(s) Assessed: ACCT 3320

**Measure:** Rubric

**Benchmark:** TBD after pilot study

Frequency: Each semester ACCT 3320 is offered

Learning Objective: Students will

Describe ways in which ethical principles affect human choices.

Analyze the effect that decisions have on self, others, and the environment.

Course(s) Assessed: MIS 3321, ECON 3310, ECON 3330

Measure: Rubric

**Benchmark:** TBD after pilot study

**Frequency:** Each semester the courses are offered

### **Capstone**

#### **Learning Objective:** Students will

-Apply quantitative and computational processes to solve problems.

- -Use appropriate conventions and strategies in written communication for various audiences and purposes
- -Individually apply appropriate verbal and nonverbal strategies to promote collaboration.

Course(s) Assessed: MGMT 4347

**Measure:** Rubric

Benchmark: TBD after pilot study

Frequency: Each semester MGMT 4347 is offered

#### Learning Objective: Students will

- Demonstrate an understanding of the basic concepts and principles in the discipline
- Use appropriate conventions and strategies in oral communication for various audiences and purposes
- -Use appropriate conventions and strategies in written communication for various audiences and purposes

Course(s) Assessed: ECON 4380

**Measure:** Rubric

**Benchmark:** TBD after pilot study

Frequency: Each semester ECON 4380 is offered

## APPENDICES APPENDIX A – ASSESSMENT DOCUMENTS

### College of Business Administration Curriculum & Assessment Committee Action Form

#### CAC Form 1

Type of Action (which UCA form was used?)  New Program Transmittal Form  New Course Proposal  General Education Course Proposal  Proposal for Curriculum Change: Action Items  Proposal for Curriculum Change: Information Items  Conversion of Existing Course for Electronic Delivery  Change in Assessment Plans/Process: Action Items	
Change in Assessment Plans/Process: Information Items	
Date (copy from the relevant UCA document)  Originating Department/Program Area (copy from relevant UCA document) Brief Description of proposed change:	
Change driven by: Internal stakeholders External stakeholders Change concerns which Learning goal(s)?	AOL Data
<ul> <li>□ Communication</li> <li>□ Ethics</li> <li>□ Knowledge/Competency</li> <li>□ Teams</li> <li>□ Quant skills</li> <li>□ Information skills</li> </ul>	
Rationale narrative for proposed change:	
(For CAC use only) CAC Reviewer	
Date the change process was resolved Date the outcome was reviewed Change:	
Outcome:	
Re-assessment (if relevant):	

### College of Business Curriculum and Assessment Committee Assessment Tracking Form (CAC Form 2)

oal	Goal		
Learning Goal	Measurement		
Lea	Performance Expectation		
	Semester:		
Observations:	Data Summary:		
	Result:	□ Exceeded □ Met □ DNM	
Analysis	CAC:	Date: Comments:	
na	Dept./	Date: Presented to Department	
A		by:	
	Faculty:	Comments:	
	Outcome	☐ Goal is satisfied ☐ Goal is not satisfied	
	Follow-up	☐ Continue to assess next assessment period ☐ Continue to assess next assessment period with programmatic change (see below) ☐ Rotate out of assessment (to be assessed again)	
Closing the Loop	Suggested Change	Date Change Implemented:  CAC Meeting Date:	
ŭ	Acknow-		
	ledgement	CAC Chair Date	e
		COB Dean Date	e
		Director/Ex-Com Date	e
Attachments (if needed)		☐ Curriculum change forms related to AoL ☐ Minutes of faculty or Executive Committee meetings ☐ Notes on implementation of suggested change or other matters ☐ Other (describe)	

### APPENDIX B-ASSESSMENT MEASURES

### BBA Summary of Assessment Measures

Objective	Objective Number	Assessment
Students will be able to use appropriate analytical techniques to identify and frame problems, generate and compare alternatives, and use knowledge and reasoning skills to optimize organizational performance.	1a	Capstone© Business Simulation
Students will be able to accurately apply the appropriate quantitative skills to solve specific problems in various business disciplines	1b	Pretest-Posttest
Students will be able to identify cultural/global perspectives among stakeholders	2a	Pretest-Posttest
Students will be aware of ethical issues inherent in business decisions and articulate the manner in which they arrived at an ethical decision	3a	Rubric
Students will be aware of legal issues inherent in business decisions	3b	Posttest
Students will be able to produce professional quality business documents	4a	Rubric
Students will be able to deliver professional quality oral presentations	4b	Rubric
Students will be able to work in teams to solve business problems	5a	Capstone© Business Simulation
Students will be able to effectively apply business- oriented software applications to manage data in support of business operations	6a	Posttest
Students will be able to understand the role of information systems in support of organizational activities	6b	Posttest
Students will be able to demonstrate understanding of key concepts and theories in various functional areas of business and the ability to draw on knowledge and insights from a variety of disciplines when analyzing and formulating solutions to problems and opportunities	7a	Capstone <sup>©</sup> Comp-XM examination

### BBA Ethical Decision Making / Social Responsibility of Business Rubric Learning Objective 3a

Learning Outcome/Objective	Score "o" = Unacceptable	Score "1" = Acceptable	Score "2" = Outstanding
Identifies ethical dilemma(s)	Student is unable to identify the major ethical, factual, and conceptual issues present.	Student is able to identify most of the major ethical, factual, and conceptual issues, but elaboration is unclear.	Student is able to identify all major ethical, factual, and conceptual issues, with clear elaboration considering all pertinent facts.
Analyzes alternatives and consequences	Student begins to appraise the relevant facts and assumptions and identifies few to no alternatives.	Clarifies at least two alternatives and predicts their associated consequences in detail.	Clarifies a number of alternatives and evaluates the ethical impact of each.
Chooses an ethical course of action	Student has difficulty identifying an appropriate course of action from among alternatives.	Student clearly indicates a choice for an appropriate course of action from among generated alternatives.	Student clearly indicates a choice for an appropriate course of action from among generated alternatives and evidences a thoughtful reflection on the benefits and risks of action taken.
		Total Score:	

### BBA Written Communication Skills Rubric Learning Objective 4a

2=Outstanding; 1=Acceptable; 0=Unacceptable

2-outstanding, 1-receptuole, 0-onacceptuole					
	SCORE	2	1	0	
1. Content		Information provides firm support for thesis and displays evidence of a basic analysis of a sufficiently limited topic. Reader gains insights.	Information supports thesis at times. Analysis is basic or general. Reader gains few insights.	Paper does not successfully identify thesis. Analysis is vague or not evident. Reader is confused or may be misinformed.	
2. Organization		Ideas are arranged logically to support thesis. They flow smoothly from one to another and are clearly linked to each other.	Ideas are arranged logically to support thesis. They are usually clearly linked to each other.	Writing is not arranged logically. Frequently, ideas fail to make sense together.	
3. Purpose		The writer's purpose is readily apparent to the reader.	The writing has a firm purpose, but may occasionally digress from the purpose.	The purpose is not always clear.	
4. Tone		Tone is consistently professional and appropriate for the audience and for the purpose.	Tone is generally professional. In general, it is appropriate for the audience and purpose.	Tone is not consistently professional or appropriate for the audience and purpose.	
5. Sentence structure and word choice		Sentences are well phrased and varied in length and structure. They flow smoothly from one to another. Word choice is consistently precise.	Sentences are well phrased and demonstrate some variety in length and structure. The flow from sentence to sentence is generally smooth. Word choice is generally good.	Some sentences are awkwardly constructed, and they represent an occasional distraction for the reader. Word choice is merely adequate, and the range of words is limited. Some words are used inappropriately.	
6. Grammar, Spelling, Mechanics		Writing is free or almost free of errors.	There are occasional violations in the writing, but they do not represent a major distraction or obscure the meaning.	The writing has numerous errors, and the reader is distracted by them.	
7. Use of references or Supporting analyses  Total Score:		Compelling evidence is given to support claims and attribution is clear and fairly represented.	References or analyses to support claims are generally present.	Although occasional references or weak analyses are provided, the writer overrelies on unsubstantiated statements. The reader is confused about the source of the ideas. Or references are not cited.	

### BBA Oral Communication Skills Rubric Learning Objective 4b

Specific Criteria for Learning Outcome A	4	3	2	1	0
Organization	Arrange presentation so transitions create coherent progress toward the conclusion and the main points are identified in the introduction and repeated in the conclusion.	Employ a recognizable organizational pattern with well stated main points, some sudden transitions, and/or clear conclusion.	Show some organization with main points that are unclear or not sufficiently stressed.	Demonstrates poor organization with underdeveloped, irrelevant, or unclear introduction, main points, and conclusions.	Lack organization.
Language / Audience Awareness	Compose effective presentation using language that is concise, original, and suited to the audience.	Understand audience but uses language with less sophistication, expressiveness, and/or originality.	Identify target audience but is not effective in using language that conveys the appropriate tone	Use language that is too informal, too imprecise or too distracting for target audience.	Unable to identify target audience and/or use of language is inappropriate.
Supporting Material/ Evidence	Employ timely and relevant material to provide effective support in a way that reflects a thorough understanding of the topic/thesis.	Select sufficient and relevant supporting materials, but lack in analysis, comparisons, or credible authorities.	Use some supporting materials with limited or incomplete explanations, examples, and/or descriptions.	Identify insufficient or inappropriate supporting materials.	Lack sources or documentation.
Topic/Thesis	Formulate a topic/thesis that is clear, developed, and well supported.	Delineate topic/thesis and main points with partially developed explanations.	State topic/thesis but the difference between the main points and supporting details is blurred.	Identify topic/thesis vaguely which cause audience to make assumptions.	Lack focus which causes audience confusion.

Overall, has this student demonstrated appropriate knowledge and skills for this level in this discipline? \_\_\_Yes \_\_\_No

\_\_\_ This student did not turn in an acceptable response to the assignment (e.g., failed to turn in a paper, plagiarized, etc.)

### MAcc Summary of Assessment Measures

Objective	Objective Number	Assessment
Students will be able to correctly apply financial accounting standards	1a	Rubric
Students will be able to correctly apply auditing standards	1b	Rubric
Students will be able to correctly apply the tax laws	1c	Rubric
Students will be able to solve unstructured problems	1d	Rubric
Students will be able to communicate effectively in writing	2a	Rubric
Students will be able to communicate effectively in an oral presentation	2b	Rubric
Students will be able to work effectively in teams	2c	Rubric
Students will be able to locate the appropriate quality and quantity of information needed to solve a problem	3a	Rubric
Students will understand the development and structure of a database	3p	Rubric
Students will possess the qualities necessary for effective leadership	4a	Rubric
Students will be able to interpret and apply international financial accounting standards	5a	Rubric
Students will be able to identify ethical dilemmas and choose an appropriate course of action	6a	Rubric
Students will be able to speak on unprepared topics	7a	Rubric

## MAcc Financial Accounting Rubric (for MAcc Objectives 1a and 5a)

Trait	2 – Outstanding	1 – Acceptable	0 – Unacceptable	Score
Students will	Analysis represents	Analysis present but	Analysis missing or	
analyze and identify	a clear specification	does not specify	incorrect	
the accounting issue	of the accounting	clearly the		
in a given situation.	issue	accounting issue		
Students will	GAAP treatment	GAAP treatment	GAAP treatment	
choose the	chosen is correct	chosen is essentially	chosen is missing or	
appropriate GAAP	with details	correct with little or	incorrect	
accounting	included	no detail		
treatment for the				
situation.				
Students will	IFRS treatment	IFRS treatment	IFRS treatment	
describe how IFRS	chosen is correct	chosen is essentially	chosen is missing or	
accounting	with description of	correct with little or	incorrect	
treatment is	how it differs from	no description of		
different for the	GAPP	how it differs from		
situation.		GAAP		
			Total	

<sup>\*</sup>Trait 3 used only if international accounting scenario.

## MAcc Auditing Standards Rubric (for MAcc Objective 1b)

Trait	2 – Outstanding	1 – Acceptable	o – Unacceptable	Score
Students will	Correct standard and	Correct standard	No standard or wrong	
identify the	section(s) identified	identified but vague	standard identified	
relevant auditing	and referenced	on reference or		
<b>standard</b> an		specific section(s)		
auditing situation				
invokes.				
Students will	Analysis represents	Analysis present but	Analysis missing or	
analyze and	clear linkage between	does not tie standard	incorrect	
identify the	problem/question	& problem/question		
requirements of	and the standard	together clearly		
the auditing				
<b>standard</b> in the				
given situation.				
Students will <b>choose</b>	Procedure chosen is	Procedure chosen is	Procedure chosen is	
an appropriate	correct with details	essentially correct	missing or incorrect	
audit procedure	included	with details missing		
for the circumstances				
in the given situation.				
			Total points:	

## **MAcc Tax Research Rubric** (for MAcc Objectives 1c and 3a)

Trait	2 – Outstanding	1 – Acceptable	o – Unacceptable	Score
1. Establish the relevant facts	All relevant facts of the problem are considered	Some, but not all, relevant facts are identified	Facts identified are irrelevant	
2. Identify the issues	All the relevant issues are successfully identified	Some, but not all, issues are identified	Issues identified are not applicable	
3&4. Locate and Evaluate Authority		(COB Location and Use of Information Rubric)		
a. The references were timely.	The references are current and included recent cases/rulings	The references are current	The references are out of date	
b. The references were appropriate.	The references addressed the correct issue(s)	The references address an issue similar to the correct one	The references are inappropriate	
quantity.	The references are more than sufficient to draw conclusion	The references are enough to draw conclusion	There are few, if any, references	
d. The references were the appropriate quality.	The references include sufficient primary authority	The references include secondary authority only	None of the references are authoritative	
5. Develop conclusions and recommendations	A clear solution to the research problem is determined and recommendations are based on the conclusions	The solution to the problem is not clear and/or the recommendations are not supported by the conclusions	No conclusions or recommendations	
6. Communicate Results	Communication contains the relevant information, is in the proper format and is understandable to the intended reader.	Communication contains most of the relevant information and/or is in an improper format and/or could be misunderstood.	Communication is lacking relevant information, is not in the proper format, and/or could not be understood by the reader	
			Rubric Total:	
			Project Total:	

## **MAcc Problem Solving Rubric** (for MAcc Objectives 1d and 5a)

Trait	Outstanding 4-5	Acceptable 2-3	Unacceptable 0-1	Score
Students will identify	Well stated and	Vague or incomplete	Incorrect or missing	
the correct problem. Students will identify the correct stakeholders and their issues.	Complete list of stakeholders and issues	Identified some / issues vague	Incorrect or missing	
Students will choose the appropriate accounting rule, law, or standard	Correct standard and section(s) identified	Correct standard identified but vague specific section(s)	No standard or wrong standard identified	
Student will apply the chosen rule to the problem	Demonstrates understanding of rule as it relates to problem	Vague connection between rule and problem	No connection between rule and problem; application missing	
Students will generate alternatives	Complete list of alternatives given prior steps	Incomplete alternatives or not clearly stated	Incorrect or missing	
Students will evaluate the alternatives in the appropriate order	Appropriate order	Order jumbled or student returns after preliminary evaluation	No consideration given to order	
Students will correctly apply research to alternatives	Thorough connection of research and alternatives	Jumps to conclusion; doesn't thoroughly consider alternatives	Conclusion made before alternatives; consideration missing	
Students will select an appropriate alternative given evaluation of alternatives	Correct alternative chosen	Incorrect selection due to misinterpretation of facts	Failure to draw a conclusion; conclusion missing	
Summary of research process is communicated effectively	Concise but complete	Rambling or summary incomplete	No summary, not a summary, or too long	
Research and analysis is documented thoroughly	Complete, easy to follow (bullets or tables), few full paragraphs	Complete but full of long paragraphs	Missing, incomplete, or difficult to follow	
Research is cited and reference appropriately	Cited and Referenced	Referenced but not cited (or vice versa); for of reference inappropriate	Missing or incomplete	
			Total points:	

### MAcc Written Communication Skills Rubric

(for MAcc Objective 2a)

2=Outstanding; 1=Acceptable; 0=Unacceptable

2=Outstanding; 1=Acceptable; 0=Unacceptable					
	SCORE	2	1	0	
1. Content		Information provides firm support for thesis and displays evidence of a basic analysis of a sufficiently limited topic. Reader gains insights.	Information supports thesis at times. Analysis is basic or general. Reader gains few insights.	Paper does not successfully identify thesis. Analysis is vague or not evident. Reader is confused or may be misinformed.	
2. Organization		Ideas are arranged logically to support thesis. They flow smoothly from one to another and are clearly linked to each other.	Ideas are arranged logically to support thesis. They are usually clearly linked to each other.	Writing is not arranged logically. Frequently, ideas fail to make sense together.	
3. Purpose		The writer's purpose is readily apparent to the reader.	The writing has a firm purpose, but may occasionally digress from the purpose.	The purpose is not always clear.	
4. Tone		Tone is consistently professional and appropriate for the audience and for the purpose.	Tone is generally professional. In general, it is appropriate for the audience and purpose.	Tone is not consistently professional or appropriate for the audience and purpose.	
5. Sentence structure and word choice		Sentences are well phrased and varied in length and structure. They flow smoothly from one to another. Word choice is consistently precise.	Sentences are well phrased and demonstrate some variety in length and structure. The flow from sentence to sentence is generally smooth. Word choice is generally good.	Some sentences are awkwardly constructed, and they represent an occasional distraction for the reader. Word choice is merely adequate, and the range of words is limited. Some words are used inappropriately.	
6. Grammar, Spelling, Mechanics		Writing is free or almost free of errors.	There are occasional violations in the writing, but they do not represent a major distraction or obscure the meaning.	The writing has numerous errors, and the reader is distracted by them.	
7. Use of references or Supporting analyses		Compelling evidence is given to support claims and attribution is clear and fairly represented.	References or analyses to support claims are generally present.	Although occasional references or weak analyses are provided, the writer overrelies on unsubstantiated statements. The reader is confused about the source of the ideas. Or references are	
Total Score:				not cited.	

### MAcc Oral Presentation Rubric (for MAcc Objective 2b)

Presentation Skills	Did not meet expectations 0-1	Met Expectations 2-3	Exceeded Expectations 4-5	Student Score
Speaking and Volume	sentences not always clear or understandable	Audible to everyone in the room; generally words and sentences were clear and understandable	Projected voice so audience could clearly hear at all times; spoke clearly and understandably	
Speaking v. Reading	Read most of presentation or relied too heavily on notes	Referred to notes and read very little	Spoke extemporaneously and read only direct quotes	
Mannerisms	Fidgeted, hands in pockets, constantly moving, or other distracting mannerisms; excessive nervousness	Few distracting mannerisms	No distracting mannerisms	
Connect with audience	No eye contact with audience; excessively looked back at projection screen or notes; had no enthusiasm or interest for topic	Generally maintained eye contact with audience; showed interest or enthusiasm for the topic	Attempted to engage audience members from all sections of the room through eye contact and enthusiasm	
Visual Aids	0-1	2-3	4-5	
Readability	Distracting colors or animation; font too small; too many words or script of presentation	Appropriate number of words per slide; easily read by audience; animation limited	Slides used as an outline or for graphics; few words; animation limited; easily read by audience	
Effectiveness	Slides did not coordinate with speech; difficult to read slides while listening to speaker; too much information revealed on slides	Slides coordinated with speech; there was little to read that wasn't being covered by speech	Slides improved presentation and did not distract audience from the speech	
Quantity and Organization	Too many or too few slides; organization of slides did not aid in following points of speech	Quantity of slides coordinated with points/subtopics of speech	Quantity of slides coordinated with points/subtopics of speech and helped audience members understand organization and/or transitions	
Content	0-1	2-3	4-5	
Introduction	Speaker failed to introduce topic or self appropriately; purpose of presentation unclear to audience	Speaker introduced topic, purpose, and self	Speaker introduced topic, purpose, and self along with an effective attention-getter	
Coverage of Subject Matter		The topic was covered in an appropriate depth with few or no factual errors or misinterpretations; fact and opinion were distinguished; speaker had a good understanding of the topic	The topic was fully covered; no factual errors or misinterpretations were included; fact and opinion were distinguished and used appropriately; speaker demonstrated expertise or a clear understanding of the topic	
Conclusion	Abrupt ending; no summary or wrap up; failure to provide references (if needed)	General summary or wrap up; speech was brought to a comfortable conclusion; appropriate referencing	Main points were reinforced or take-away messages restated; speech was brought to a purposeful conclusion; appropriate referencing	
Questions and Comments	Speaker did not invite questions or comments or did not handle them appropriately	Speaker invited questions and comments and answered or responded	Speaker invited questions and comments and was able to answer or engage in a discussion	
			Total points:	

## MAcc Teaming Rubric (for MAcc Objective 2c)

	Strongly			Strongly
Your Name:	Agree	Agree	Disagree	Disagree
I believe this team member read and developed an				
individual solution to this case before class.				
I believe this team member was a leader (formal or				
informal) our group's discussion. (Not everyone can be a				
leader.)				
I believe this team member was willing and able to hear				
the ideas of others (right or wrong) and engage in a				
discussion.				
I believe this team member was willing to admit to the				
validity of the ideas of others and, if necessary, that their				
own ideas were not correct or the best solution.				
I believe this team member was helpful in providing				
organization and insight into this case.				

Team Member 2:	Strongly Agree	Agree	Disagree	Strongly Disagree
	Agree	Agree	Disagree	Disagree
I believe this team member read and developed an				
individual solution to this case before class.				
I believe this team member was a leader (formal or				
informal) our group's discussion. (Not everyone can be a				
leader.)				
I believe this team member was willing and able to hear				
the ideas of others (right or wrong) and engage in a				
discussion.				
I believe this team member was willing to admit to the				
validity of the ideas of others and, if necessary, that their				
own ideas were not correct or the best solution.				
I believe this team member was helpful in providing				
organization and insight into this case.				

	Strongly			Strongly
Team Member 3:	Agree	Agree	Disagree	Disagree
I believe this team member read and developed an				
individual solution to this case before class.				
I believe this team member was a leader (formal or				
informal) our group's discussion. (Not everyone can be a				
leader.)				
I believe this team member was willing and able to hear				
the ideas of others (right or wrong) and engage in a				
discussion.				
I believe this team member was willing to admit to the				
validity of the ideas of others and, if necessary, that their				
own ideas were not correct or the best solution.				
I believe this team member was helpful in providing				
organization and insight into this case.				

### **Additional Comments:**

## MAcc Database Rubric (for MAcc Objectives 3b)

Phase:	Trait	Outstanding (4-5)	Acceptable (2-3)	Unacceptable (0-1)	Score
1: Entities	Identify Events	Identifies all events correctly	Identifies most events correctly; few missing; few incorrectly identified	Most events missing or incorrectly identified	
	Identify Agents	Identifies all agents correctly	Identifies most agents correctly; few missing; few incorrectly identified	Most agents missing or incorrectly identified	
	Identify Resources	Identifies all resources correctly	Identifies most resources correctly; few missing; few incorrectly identified	Most resources missing or incorrectly identified	
2: Relationships	Cardinalities	All cardinalities correctly specified	Most cardinalities correctly specified	Majority of cardinalities missing or incorrectly specified	
3: Table Design	Attributes	All table attributes correctly specified	Most table attributes correctly specified	Majority of table attributes in correctly specified	
	Primary Keys	Appropriate primary key defined	Less than ideal primary key defined	Inappropriate or no primary key defined	
	Foreign Keys	All appropriate Foreign key(s) correctly specified	Most foreign keys correctly specified	Majority of foreign keys omitted or incorrectly specified	
4: MS Access	Tables	All tables specified and populated with appropriate data types	Most tables specified and populated with appropriate data types	Majority of tables unpopulated or with incorrect data types	
	Primary Keys	Primary key properly defined	Primary key not properly defined	No primary key defined	
	Foreign Keys	All relationships defined	A few missing relationships	Few or no relationships defined	
5: Queries	Conditional Queries (If- then)	All conditional queries written with little or no assistance	Conditional queries written with significant assistance	Conditional queries not written or incorrectly specified	
	Queries that require writing a function (Functional queries)	All functional queries written with little or no assistance	Functional queries written with significant assistance	Functional queries not written or incorrectly specified	
			-	Total points:	

## MAcc Leadership Rubric (for MAcc objective 4a)

X Effective Communicato	Awareness	Open- Minded/Resp	Organized	Reflective	Responsible	Score: 0=Never; 1=Seldom; 2=Sometimes; 3=Regularly; 4=Consistently  Leadership Traits	Score
<u> </u>	X		)	X		Asks questions	Beore
X	X					Listens before responding	
X		X				Pays attention to speaker(s)	
X		X				Skilled in dealing with difficult/delicate situations keeping others' feelings in mind	
X			X			Controls thought flow and speech	
X						Gives everyone a chance to speak	
X						Presents ideas clearly	
X						Presents self with composure	
X						Speaks at an appropriate volume	
	X				X	Helps others	
	X				X	Stays on task	
	X					Focuses and makes eye contact with speaker(s)	
	X					Looks around and examines surroundings	
	X					Pays attention to how others are acting and reacting	
	X					Stays involved with school and community	
		X				Considers all points of view and ideas	
		X				Gives and receives constructive criticism	
		X				Maintains control of anger level, tone and harshly-intended remarks	
		X				Works through disagreements	
			X			Is composed	
			X			Is efficient	
			X			Is neat when required	
			X			Is prepared for class	
			X			Manages time well	
			X			Writes down all assignments	
				X		Stays focused	
				X		Thinks before speaking and expresses thoughts completely	
					X	Does his/her work	
					X	Follows through with what he/she begins	
					X	Gives feedback	
					X	Is on time	
				1	X	Puts forth effort to go above and beyond minimum	
				1	X	Sets a good example for others	
				1	X	Takes initiative	
				1	X	Uses good judgment	
)	0	0	0	0	0	Score	
36	32	24	28	12	40	Possible	
0%	0%	0%	0%	0%	0%	Percent	+
	<u>I</u>			1	I	Total points	

### MAcc Ethical Decision Making / Social Responsibility of Business Rubric (for MAcc Objective 6a)

Learning Outcome/Objective	Score "o" = Unacceptable	Score "1" = Acceptable	Score "2" = Outstanding
Identifies ethical dilemma(s)	Student is unable to identify the major ethical, factual, and conceptual issues present.	Student is able to identify most of the major ethical, factual, and conceptual issues, but elaboration is unclear.	Student is able to identify all major ethical, factual, and conceptual issues, with clear elaboration considering all pertinent facts.
Analyzes alternatives and consequences	Student begins to appraise the relevant facts and assumptions and identifies few to no alternatives.	Clarifies at least two alternatives and predicts their associated consequences in detail.	Clarifies a number of alternatives and evaluates the ethical impact of each.
Chooses an ethical course of action	Student has difficulty identifying an appropriate course of action from among alternatives.	Student clearly indicates a choice for an appropriate course of action from among generated alternatives.	Student clearly indicates a choice for an appropriate course of action from among generated alternatives and evidences a thoughtful reflection on the benefits and risks of action taken.
		Total Score:	

## MAcc Dynamic Thinking Rubric (for MAcc Objective 7a)

Dynamic Thinking Skills	Did not meet expectations 0-1	Met expectations	Exceeded Expectations 4-5	Student Score
Maintain Composure	Appeared to panic Visibly shaking	Generally stayed calm Only slight nervousness	Very calm Great eye contact	
Clear and understandabl e speaking	Mumbled Voice very shaky	Few distracting mannerisms Few stumbles in speaking	Voice clear and strong No distracting mannerisms	
Creativity of thoughts	Nothing original	Several original and exciting thoughts	Many original convincing thoughts	
Preciseness of thoughts	Much rambling No focus on topic	Thoughts well-organized Logical thought flow	Thoughts supported exceptionally well	
Connects with audience	No one listened	Majority of audience listened and visibly agree or disagreed	Provoked thought in others on the topic Audience wanted to share their thoughts	
			Total points:	

MBA Summary of Assessment Measures

Summary of Assess	silicit vicas	buics
Objective	Objective Number	Assessment
Students will be able to provide organizations with effective executive management through decision making in uncertain, dynamic, global business situations.	1a	GLO-BUS Simulation
Students will be able to provide organizations with effective executive management by choosing ethical courses of action and articulating the manner by which they arrived at their decision.	2a	GLO-BUS Simulation
Students will be able to provide organizations with effective executive management through their professional written communication skills.	за	Rubric
Students will be able to provide organizations with effective executive management through their professional oral communication skills.	3b	Rubric
Students will be able to understand the strategic role of information systems in support of business activities.	4a	Posttest
Students will be able to provide organizations with effective executive leadership under conditions of uncertainty requiring adaptation and	<u>5</u> a	GLO-BUS Simulation
Students will be able to provide organizations with effective executive management by acting as team members and collaborators.	5b	GLO-BUS Simulation

### MBA Written Communication Skills Rubric

(for MBA Objective 3a)

2=Outstanding; 1=Acceptable; 0=Unacceptable

SCORE			
	2	1	0
	Information provides firm support for thesis and displays evidence of a basic analysis of a sufficiently limited topic. Reader gains insights.	Information supports thesis at times. Analysis is basic or general. Reader gains few insights.	Paper does not successfully identify thesis. Analysis is vague or not evident. Reader is confused or may be misinformed.
	Ideas are arranged logically to support thesis. They flow smoothly from one to another and are clearly linked to each other.	Ideas are arranged logically to support thesis. They are usually clearly linked to each other.	Writing is not arranged logically. Frequently, ideas fail to make sense together.
	The writer's purpose is readily apparent to the reader.	The writing has a firm purpose, but may occasionally digress from the purpose.	The purpose is not always clear.
	Tone is consistently professional and appropriate for the audience and for the purpose.	Tone is generally professional. In general, it is appropriate for the audience and purpose.	Tone is not consistently professional or appropriate for the audience and purpose.
	Sentences are well phrased and varied in length and structure. They flow smoothly from one to another. Word choice is consistently precise.	Sentences are well phrased and demonstrate some variety in length and structure. The flow from sentence to sentence is generally smooth. Word choice is generally good.	Some sentences are awkwardly constructed, and they represent an occasional distraction for the reader. Word choice is merely adequate, and the range of words is limited. Some words are used inappropriately.
	Writing is free or almost free of errors.	There are occasional violations in the writing, but they do not represent a major distraction or obscure the meaning.	The writing has numerous errors, and the reader is distracted by them.
	Compelling evidence is given to support claims and attribution is clear and fairly represented.	References or analyses to support claims are generally present.	Although occasional references or weak analyses are provided, the writer overrelies on unsubstantiated statements. The reader is confused about the source of the ideas. Or references are not cited.
		firm support for thesis and displays evidence of a basic analysis of a sufficiently limited topic. Reader gains insights.  Ideas are arranged logically to support thesis. They flow smoothly from one to another and are clearly linked to each other.  The writer's purpose is readily apparent to the reader.  Tone is consistently professional and appropriate for the audience and for the purpose.  Sentences are well phrased and varied in length and structure. They flow smoothly from one to another. Word choice is consistently precise.  Writing is free or almost free of errors.  Compelling evidence is given to support claims and attribution is clear	firm support for thesis and displays evidence of a basic analysis of a sufficiently limited topic. Reader gains insights.  Ideas are arranged logically to support thesis. They flow smoothly from one to another and are clearly linked to each other.  The writer's purpose is readily apparent to the reader.  Tone is consistently professional and appropriate for the audience and for the purpose.  Sentences are well phrased and varied in length and structure. They flow smoothly from one to another. Word choice is consistently precise.  Sentences are well phrased and varied in length and structure. They flow smoothly from one to another. Word choice is consistently precise.  Writing is free or almost free of errors.  Compelling evidence is given to support claims and attribution is clear

### **MBA** Oral Presentation Rubric (for MBA Objective 3b)

Presentation Skills	Did not meet expectations 0-1	Met Expectations 2-3	Exceeded Expectations 4-5	Student Score
Speaking and Volume	Volume so low some or most audience members could not hear the presentation; word and sentences not always clear or understandable	Audible to everyone in the room; generally words and sentences were clear and understandable	Projected voice so audience could clearly hear at all times; spoke clearly and understandably	
Speaking v. Reading	Read most of presentation or relied too heavily on notes	Referred to notes and read very little	Spoke extemporaneously and read only direct quotes	
Mannerisms	Fidgeted, hands in pockets, constantly moving, or other distracting mannerisms; excessive nervousness	Few distracting mannerisms	No distracting mannerisms	
Connect with audience	No eye contact with audience; excessively looked back at projection screen or notes; had no enthusiasm or interest for topic	Generally maintained eye contact with audience; showed interest or enthusiasm for the topic	Attempted to engage audience members from all sections of the room through eye contact and enthusiasm	
Visual Aids	0-1	2-3	4-5	
Readability	Distracting colors or animation; font too small; too many words or script of presentation	Appropriate number of words per slide; easily read by audience; animation limited	Slides used as an outline or for graphics; few words; animation limited; easily read by audience	
Effectiveness	Slides did not coordinate with speech; difficult to read slides while listening to speaker; too much information revealed on slides	Slides coordinated with speech; there was little to read that wasn't being covered by speech	Slides improved presentation and did not distract audience from the speech	
Quantity and Organization	Too many or too few slides; organization of slides did not aid in following points of speech	Quantity of slides coordinated with points/subtopics of speech	Quantity of slides coordinated with points/subtopics of speech and helped audience members understand organization and/or transitions	
Content	0-1	2-3	4-5	
Introduction	Speaker failed to introduce topic or self appropriately; purpose of presentation unclear to audience	Speaker introduced topic, purpose, and self	Speaker introduced topic, purpose, and self along with an effective attention-getter	
Coverage of Subject Matter	The topic was not fully covered or material presented was inaccurate; inability to distinguish between fact and opinion; speaker did not have a good understanding of the topic	The topic was covered in an appropriate depth with few or no factual errors or misinterpretations; fact and opinion were distinguished; speaker had a good understanding of the topic	The topic was fully covered; no factual errors or misinterpretations were included; fact and opinion were distinguished and used appropriately; speaker demonstrated expertise or a clear understanding of the topic	
Conclusion	Abrupt ending; no summary or wrap up; failure to provide references (if needed)	General summary or wrap up; speech was brought to a comfortable conclusion; appropriate referencing	Main points were reinforced or take-away messages restated; speech was brought to a purposeful conclusion; appropriate referencing	
Questions and Comments	Speaker did not invite questions or comments or did not handle them appropriately	Speaker invited questions and comments and answered or responded	Speaker invited questions and comments and was able to answer or engage in a discussion	
			Total points:	

### APPENDIX C – HIGHER LEARNING COMMISSION ASSESSMENT MEASURES

### **Summary of Assessment Measures**

Learning Goal	Department	Measure
Our graduate shall possess an understanding of accounting topics.  Objective 8A: Students will learn about financial accounting.  Objective 8B: Students will learn about cost accounting.  Objective 8C: Students will learn about tax accounting.  Objective 8D: Students will learn about governmental and nonprofit accounting.  Objective 8E: Students will learn about accounting information systems.  Objective 8F: Students will learn about auditing.	Accounting	Pretest/Posttest
Our students will possess the analytical and communicative skills to formulate an appropriate, discipline-specific question, research possible solutions, and provide accurate analysis.  Assessment information shall be collected and analyzed on a continual basis by the economics faculty or its designee. Annually, the faculty or designee will present a detailed analysis, including observations and recommendations, to the departmental administrators.  Objective #1: Discipline-Specific Analysis: Students will prepare a research paper on a discipline-specific topic in ECON 4380- Senior Seminar in Economics.	Economics	Rubric
Our students will be able to value financial assets, analyze and manage financial risks in a business environment, and apply financial analysis techniques to diverse business situations, demonstrating a thorough knowledge of financial decision-making skills and financial markets.  Objective #1: Comprehensive Finance Exam: Each student must pass a comprehensive finance exam comprised of questions written by the finance faculty. Students take the exam as part FINA 4336, Advanced Financial Management. The exam covers the major topics in valuation, financial modeling, and financial decision-making aptitudes.	Finance	Posttest
Our students will be able to identify and analyze common risk faced by businesses and individuals, select the most appropriate risk management treatment methods, and demonstrate a thorough knowledge of risk management decision-making skills.  Objective #1: State of Arkansas Resident Licensing Exam: Our students that choose to take the State of Arkansas Resident Licensing Exam(s) for Life, Accident/Health/Sickness, Property, Casualty, and/or Personal Lines and will have an average pass rate that	Insurance & Risk Management	Licensure Exam

exceeds the state average pass rate.		
Our students will be familiar with the six steps in the financial planning process and be able to apply financial planning techniques in diverse individual situations, demonstrating a thorough knowledge of financial planning decision-making skills.  Objective #1: CFP® Certification Exam: Our students that choose to take the CFP® Certification exam will have an average pass rate that exceeds the national average pass rate.	Accounting	Licensure Exam
Our students will demonstrate the decision-making, organizing, and interaction knowledge and skills needed necessary to meet the requirements of the global business environment.  Objective #1: Discipline-Specific Analysis: Students will demonstrate learning and mastery of subject matter through their performance on the Capstone© Business Simulation in MGMT 4347.	General Business	Capstone© Business Simulation
Our graduates shall possess knowledge appropriate to the practice of their major discipline.  Objective #1: Students will be able to demonstrate the ability to create a business plan.	Innovation & Entrepreneurship	Rubric
Our students will demonstrate the decision-making, organizing, and interaction knowledge and skills needed necessary to meet the requirements of the global business environment.  Objective #1: Discipline-Specific Analysis: Students will demonstrate learning and mastery of subject matter through their performance on the Capstone© Business Simulation in MGMT 4347.	Management	Capstone© Business Simulation
Our students will demonstrate the promotion, retailing, sales, and marketing management knowledge and skill sets necessary to meet the requirements of the global business environment.  Objective #1: Students will prepare a research project on a discipline-specific topic in MKTG 4355, Marketing Management.	Marketing	Rubric
Students will understand the key competencies that comprise the planning, analysis, design, and implementation of high-quality organization information systems.  Objective #1: Students will understand the systems development life cycle and be able to apply the most appropriate methodologies and tools to resolve organization information systems issues and be able to effectively communicate appropriate solutions.	Management Information Systems	Posttest
Knowledge of the Core	First Year Seminar	Rubric

### EFIRM ECON 4380 ASSESSMENT RUBRIC DISCIPLINE-SPECIFIC ANALYTICAL WRITING (BBA)

Score	2	1	0
	readily apparent to the reader. The topic is of specific interest to economists.	purpose, but may occasionally digress. The topic is appropriate.	The purpose is not always clear, or the topic is inappropriate.
	logically to support thesis. They flow smoothly from one to	logically to support thesis. They are usually clearly linked to each	Writing is not arranged logically. Frequently, ideas fail to make sense together.
	Information provides firm support for thesis and displays evidence of a basic analysis of a sufficiently limited topic. Reader gains insights.	Information supports thesis at times. Analysis is basic or general. Reader gains few insights.	Paper does not successfully identify thesis. Analysis is vague or not evident. Reader is confused or may be misinformed.
	given to support claims	claims are generally	Although occasional or weak analyses are provided, the writer over-relies on unsubstantiated statements. The reader is confused about the application of concepts.
	The references used in the project were timely, of appropriate quality, and of appropriate quantity.	The references used in the project were generally timely, sufficient, and appropriate.	The references used in the project were not timely, were insufficient, or of poor quality.
	Tone is consistently professional and appropriate for the audience. Sentences are well phrased and varied in length and structure, flowing smoothly from one to another. Word choice is consistently precise. Writing is free or almost free of errors.	Tone is generally professional and appropriate for the audience. Sentences are well phrased and demonstrate some variety in length and structure. The sentence flow is generally smooth and word choice generally good. The occasional violations in the writing do not create a major distraction or obscure the meaning.	Tone is not consistently professional or appropriate for the audience. Some sentences are awkwardly constructed and occasionally distract the reader. Word choice is merely adequate, or some words are used inappropriately. The writing has numerous errors, and the reader is distracted by them.
	Score	The writer's purpose is readily apparent to the reader. The topic is of specific interest to economists.  Ideas are arranged logically to support thesis. They flow smoothly from one to another and are clearly linked to each other.  Information provides firm support for thesis and displays evidence of a basic analysis of a sufficiently limited topic. Reader gains insights.  Compelling evidence is given to support claims and attribution is clear and fairly represented.  The references used in the project were timely, of appropriate quality, and of appropriate quantity.  Tone is consistently professional and appropriate for the audience. Sentences are well phrased and varied in length and structure, flowing smoothly from one to another. Word choice is consistently precise. Writing is free or	The writer's purpose is readily apparent to the reader. The topic is of specific interest to economists.  Ideas are arranged logically to support thesis. They flow thesis. They flow thesis. They flow thesis. They flow thesis. They are usually smoothly from one to another and are clearly linked to each other.  Information provides firm support for thesis and displays evidence of a basic analysis of a sufficiently limited topic. Reader gains insights.  Compelling evidence is given to support claims and attribution is clear and fairly represented.  The references used in the project were timely, of appropriate quality, and of appropriate quality, and of appropriate for the audience. Sentences are well phrased and varied in length and structure, flowing smoothly from one to another. Word choice is consistently precise.  Writing is free or almost free of errors.  The writing has a firm purpose, but may occasionally digress. The topic is appropriate.  Ideas are arranged logically to support thesis. They are usually clearly linked to each other.  Information provides thesis. They are usually sinked to each other.  Information supports thesis at times.  Analysis is basic or general. Reader gains few insights.  Analyses to support claims are generally present.  The references used in the project were the project were generally timely, sufficient, and appropriate for the audience. Sentences are well phrased and demonstrate some variety in length and structure, flowing smoothly from one to another. Word choice generally smooth and word choice generally good. The occasional violations in the writing do not create a major distraction or

#### Innovation & Entrepreneurship MGMT4376 Assessment Rubric BUSINESS PLAN JUDGING CRITERIA & SCORE SHEET

### Part 1: Business Plan

Executive Summary (10 Points) Number of points:
Clear, exciting, and effective as a stand-alone overview of the plan; includes brief description
of each succeeding section of the plan; can be read in 5 minutes.
Market and Competitive Analysis (10 Points) Number of points:
Presents the growth trends and key driving forces of the industry; identifies the key
characteristics and needs of the target market(s); assesses the competitive environment;
demonstrates market acceptance for the product or service.
Products or Services (10 Points) Number of points:
Describes the key features and benefits, current stage of development, proprietary position, and competitive advantages of the product or service.
Management Team (5 Points) Number of points:
Backgrounds and roles of key individuals; history and ability to work as an effective team;
personnel needs; organizational structure.
Company Overview (5 Points) Number of points:
Presents a vision, history, current status, goals, mission and objectives for the business.
Operating Strategies (10 Points) Number of points:
Addresses the marketing, production, research and development, personnel, administrative and financial strategies for the proposed firm.
Critical Risks (10 Points)  Number of points:
Realistically identifies the major internal and external critical risks that could threaten the
business and presents viable contingency plans to address these issues.
Cash Flow Statement (10 Points) Number of points:
Presents a realistic assessment of cash requirements -inflows and outflows- over a projected
5-year period; cash flows are consistent with operating and marketing strategies outlined in
the body of the plan; cash flow information is detailed for first 2 years, quarterly/annually
for years 3-5.
Income Statement (10 Points) Number of points:
Demonstrates realistic and attractive income potential of the business; the income statement
is consistent with the operating and marketing strategies outlined in the body of the plan;
income statement information is detailed for first 2 years, quarterly/annually for years 3-5.
Balance Sheet (10 Points)  Number of points:
Presents a realistic assessment of the working capital and fixed asset requirements of the
business; appropriately reflects the projected capital structure of the business (long term
debt and equity positions); balance sheet information is projected annually for 5 years.
Funds Required/Used (5 Points) Number of points:
Clear and concise presentation of amount, timing, type and use of funds required for
venture.
Offering (5 Points) Number of points:
Clearly articulates the proposal/terms to investors; identifies what entrepreneur is seeking
from investors; states how much equity will be given up in `return` for investment capital;
presents a realistic assessment of ROI potential; presents an appropriate deal structure and
possible exit scenarios.
Sum of points awarded: Percentage (points/100): Part

#### 2: Presentation Overall Organization (10 Points) Number of points: Materials presented in clear, logical order, and/or sequence. **Interdisciplinary Team (5 Points)** Number of points: Team member(s) enrolled in majors in more than one college in the university. Ability to Engage Judges (10 Points) Number of points: The pace and content of the presentation is appropriate for an investment audience, the judges questions are answered clearly and concisely. Quality of Written Plan (15 Points) Number of points: Written and oral presentations are consistent. Written plan supports assertions in the oral presentation. Written plan communicates business concept as a stand-alone document, and stimulates potential investor attention. **Quality of Visual Aids (10 Points)** Number of points: Clear, interesting visual aids that help explain the business ideas and concepts. May bring sample products, but no food, drink, or promotional give-aways may be given to the judges. **Market Opportunity (10 Points)** Number of points: Clear market need presented, as well as a way to take advantage of that need. Meaningful examples and practical applications. Distinctive Competence (10 Points) Number of points: The company provides something novel and/or unique that gives it a competitive advantage. **Management Capability (10 Points) Number of points:** The team can effectively develop this company and handle the risks associated with the venture. Financial Understanding (10 Points) Number of points: The team has a solid understanding of the financial requirements of the business. **Investment Potential (10 Points) Number of points:** The business represents an investment opportunity in which one would consider investing. Sum of points awarded: \_\_\_\_\_ Percentage (points/100): \_\_\_\_\_ Total points from Parts 1 & 2: Percentage (points/200):

### Management Management 4348 Assessment Rubric Discipline-Specific Analytical Writing

	Discipline-Specific Analytical Writing					
	Score	2	1	0		
Purpose		The purpose is readily apparent to the reader. The topic is of specific interest to management professionals.	The writing has a firm purpose, but may occasionally digress. The topic is appropriate.	The purpose is not always clear, or the topic is inappropriate.		
Organization		Ideas are arranged logically to support thesis. They flow smoothly from one to another and are clearly linked to each other.	Ideas are arranged logically to support thesis. They are usually clearly linked to each other.	Writing is not arranged logically. Frequently, ideas fail to make sense together.		
Content		Information provides firm support for thesis and displays evidence of a basic analysis of a sufficiently limited topic. Reader gains insights.	Information supports thesis at times. Analysis is basic or general. Reader gains few insights.	Paper does not successfully identify thesis. Analysis is vague or not evident. Reader is confused or may be misinformed.		
Supporting Analysis		Compelling evidence is given to support claims and attribution is clear and fairly represented.	Analyses to support claims are generally present.	Although occasional or weak analyses are provided, the writer over-relies on unsubstantiated statements. The reader is confused about the application of concepts.		
References		The references used in the project were timely, of appropriate quality, and of appropriate quantity.	The references used in the project were generally timely, sufficient, and appropriate.	The references used in the project were not timely, were insufficient, or of poor quality.		
Mechanics		Tone is consistently professional and appropriate for the audience. Sentences are well phrased and varied in length and structure, flowing smoothly from one to another. Word choice is consistently precise. Writing is free or almost free of errors.	Tone is generally professional and appropriate for the audience. Sentences are well phrased and demonstrate some variety in length and structure. The sentence flow is generally smooth and word choice generally good. The occasional violations in the writing do not create a major distraction or obscure the meaning.	Tone is not consistently professional or appropriate for the audience. Some sentences are awkwardly constructed and occasionally distract the reader. Word choice is merely adequate, or some words are used inappropriately. The writing has numerous errors, and the reader is distracted by them.		

Total: \_\_\_\_\_

### Marketing MKTG 4353 Assessment Rubric Discipline-Specific Analytical Writing

	D	iscipline-Specific A	nalytical Writing	
	Score	2	1	0
Purpose		The writer's purpose is readily apparent to the reader. The topic is of specific interest to marketing professionals.	The writing has a firm purpose, but may occasionally digress. The topic is appropriate.	The purpose is not always clear, or the topic is inappropriate.
Organization		Ideas are arranged logically to support thesis. They flow smoothly from one to another and are clearly linked to each other.	Ideas are arranged logically to support thesis. They are usually clearly linked to each other.	Writing is not arranged logically. Frequently, ideas fail to make sense together.
Content		Information provides firm support for thesis and displays evidence of a basic analysis of a sufficiently limited topic. Reader gains insights.	Information supports thesis at times. Analysis is basic or general. Reader gains few insights.	Paper does not successfully identify thesis. Analysis is vague or not evident. Reader is confused or may be misinformed.
Supporting Analysis		Compelling evidence is given to support claims and attribution is clear and fairly represented.	Analyses to support claims are generally present.	Although occasional or weak analyses are provided, the writer over-relies on unsubstantiated statements. The reader is confused about the application of concepts.
References		The references used in the project were timely, of appropriate quality, and of appropriate quantity.	The references used in the project were generally timely, sufficient, and appropriate.	The references used in the project were not timely, were insufficient, or of poor quality.
Mechanics		Tone is consistently professional and appropriate for the audience. Sentences are well phrased and varied in length and structure, flowing smoothly from one to another. Word choice is consistently precise. Writing is free or almost free of errors.	Tone is generally professional and appropriate for the audience. Sentences are well phrased and demonstrate some variety in length and structure. The sentence flow is generally smooth and word choice generally good. The occasional violations in the writing do not create a major distraction or obscure the meaning.	Tone is not consistently professional or appropriate for the audience. Some sentences are awkwardly constructed and occasionally distract the reader. Word choice is merely adequate, or some words are used inappropriately. The writing has numerous errors, and the reader is distracted by them.
Total Score:			obscure the meaning.	n distracted by them.
Total Score.		I		

# EFIRM ECON 4380 Assessment Rubric: Discipline-Specific Analytical Writing (BA/BS)

ļ	Score	2	1	0
Purpose		The writer's purpose is readily apparent to the reader. The topic is of specific interest to economists.	The writing has a firm purpose, but may occasionally digress. The topic is appropriate.	The purpose is not always clear, or the topic is inappropriate.
Organization		Ideas are arranged logically to support thesis. They flow smoothly from one to another and are clearly linked to each other.	Ideas are arranged logically to support thesis. They are usually clearly linked to each other.	Writing is not arranged logically. Frequently, ideas fail to make sense together.
Content		Information provides firm support for thesis and displays evidence of a basic analysis of a sufficiently limited topic. Reader gains insights.	Information supports thesis at times. Analysis is basic or general. Reader gains few insights.	Paper does not successfully identify thesis. Analysis is vague or not evident. Reader is confused or may be misinformed.
Supporting Analysis		Compelling evidence is given to support claims and attribution is clear and fairly represented.	Analyses to support claims are generally present.	Although occasional or weak analyses are provided, the writer over-relies on unsubstantiated statements. The reader is confused about the application of concepts.
References		The references used in the project were timely, of appropriate quality, and of appropriate quantity.	The references used in the project were generally timely, sufficient, and appropriate.	The references used in the project were not timely, were insufficient, or of poor quality.
Mechanics		Tone is consistently professional and appropriate for the audience. Sentences are well phrased and varied in length and structure, flowing smoothly from one to another. Word choice is consistently precise. Writing is free or almost free of errors.		sentences are awkwardly constructed and occasionally distract the reader. Word choice is merely adequate, or some words are used inappropriately. The
Total Points:				

### Assessment Rubric for First Year Seminar: Knowledge of the Core

Learning	4 - Exceptional	3 - Proficient	2 - Acceptable	1 - Failed
outcomes				
Understands the mission, goals, and core values of the UCA Core and how the four competencies relate to its mission, goals, and values	Reflects on the UCA Core's mission, goals and core values, and the role of the core competencies	Explains the mission and values of the UCA Core and shows how competencies contribute to the mission and values	Identifies the mission and values of the UCA core and the four core competencies, but demonstrates little understanding	No demonstrated understanding
Demonstrates an understanding of the structure (in particular, the four competencies), components, and requirements of the UCA Core	(a) Understands all of the components and requirements of the UCA core, and (b) Explains thoroughly how the structure of the UCA Core contributes to the mission and values of the UCA Core	(a) Understands most of the components and requirements of the UCA Core, and (b) Explains, by and large successfully, how its structure contributes to the mission and values of the UCA Core	(a) Identifies, but has little understanding, of the components and requirements of the UCA Core, and/or (b) Explains, but incompletely, how its structure contributes to the mission and values of the UCA Core	Neither identifies components and requirements of the UCA Core nor shows any basic understanding of its structure's contribution to the mission and values of the UCA Core